



Cleveland Metroparks®

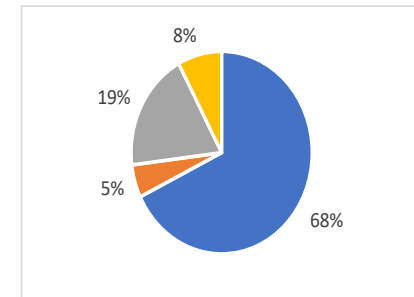
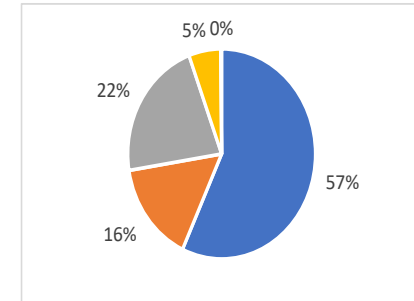
# FIND YOUR PATH

## Financial Performance

as of July 31, 2021

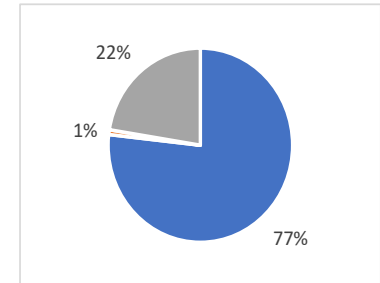
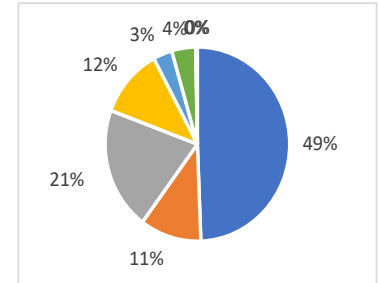
# Cleveland Metroparks

	Actual July '20	Actual July '21	Fav (Unfav)	Actual YTD July '20	Actual YTD July '21	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	2,593,000	7,339,423	4,746,423	44,020,086	48,301,759	4,281,673
Local Gov/Grants/Gifts	1,939,453	2,945,184	1,005,731	9,061,918	13,286,025	4,224,107
Charges for Services	3,374,372	5,920,734	2,546,362	12,002,684	18,574,901	6,572,217
Self-Funded	765,152	559,942	(205,210)	5,428,366	4,660,708	(767,658)
Interest, Fines, Other	<u>19,763</u>	<u>15,927</u>	<u>(3,836)</u>	<u>266,269</u>	<u>144,131</u>	<u>(122,138)</u>
<b>Total Revenue</b>	<b>8,691,740</b>	<b>16,781,210</b>	<b>8,089,470</b>	<b>70,779,323</b>	<b>84,967,524</b>	<b>14,188,201</b>
<b>OpEx:</b>						
Salaries and Benefits	4,808,515	5,667,419	(858,904)	35,499,505	35,690,357	(190,852)
Contractual Services	169,959	422,998	(253,039)	2,078,661	2,756,354	(677,693)
Operations	1,131,487	2,125,208	(993,721)	8,059,289	10,032,133	(1,972,844)
Self-Funded Exp	577,644	501,890	75,754	3,839,842	4,144,657	(304,815)
<b>Total OpEx</b>	<b>6,687,605</b>	<b>8,717,515</b>	<b>(2,029,910)</b>	<b>49,477,297</b>	<b>52,623,501</b>	<b>(3,146,204)</b>
<b>Op Surplus/(Subsidy)</b>	<b>2,004,135</b>	<b>8,063,695</b>	<b>6,059,560</b>	<b>21,302,026</b>	<b>32,344,023</b>	<b>11,041,997</b>
<b>CapEx:</b>						
Capital Labor	73,894	0	73,894	526,787	460,944	65,843
Construction Expenses	2,479,960	2,938,877	(458,917)	9,675,076	12,904,558	(3,229,482)
Capital Equipment	375,219	351,708	23,511	1,173,248	1,384,805	(211,557)
Land Acquisition	18,252	1,020,073	(1,001,821)	2,768,367	2,126,533	641,834
Capital Animal Costs	<u>723</u>	<u>3,063</u>	<u>(2,340)</u>	<u>3,829</u>	<u>9,170</u>	<u>(5,341)</u>
<b>Total CapEx</b>	<b>2,948,048</b>	<b>4,313,721</b>	<b>(1,365,673)</b>	<b>14,147,307</b>	<b>16,886,010</b>	<b>(2,738,703)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(943,913)</b>	<b>3,749,974</b>	<b>4,693,887</b>	<b>7,154,719</b>	<b>15,458,013</b>	<b>8,303,294</b>



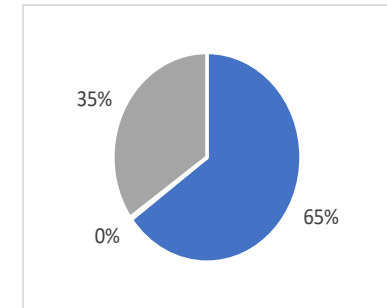
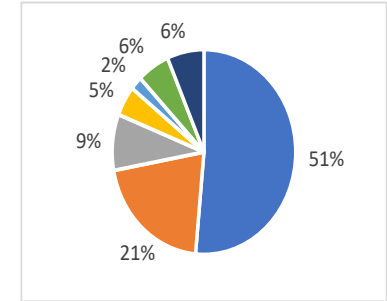
# Cleveland Metroparks Zoo

	Actual July '20	Actual July '21	Fav (Unfav)	Actual YTD July '20	Actual YTD July '21	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	855,386	1,921,163	1,065,777	1,817,233	4,237,999	2,420,766
Guest Experience	88,350	235,566	147,216	191,912	924,483	732,571
Zoo Society	185,666	1,016,041	830,375	988,646	1,755,900	767,254
Souvenirs/Refreshments	81,877	314,259	232,382	303,737	990,126	686,389
Education	(28,026)	13,751	41,777	84,243	286,455	202,212
Rentals & Events	384	49,719	49,335	104,264	359,334	255,070
Consignment	0	2,750	2,750	0	13,350	13,350
Other	<u>(56)</u>	<u>863</u>	<u>919</u>	<u>199,056</u>	<u>12,164</u>	<u>(186,892)</u>
<b>Total Revenue</b>	<b>1,183,581</b>	<b>3,554,112</b>	<b>2,370,531</b>	<b>3,689,091</b>	<b>8,579,811</b>	<b>4,890,720</b>
<b>OpEx:</b>						
Salaries and Benefits	1,039,944	1,200,812	(160,868)	7,948,954	8,103,800	(154,846)
Contractual Services	7,972	27,082	(19,110)	64,318	83,687	(19,369)
Operations	<u>226,477</u>	<u>501,584</u>	<u>(275,107)</u>	<u>2,170,543</u>	<u>2,369,305</u>	<u>(198,762)</u>
<b>Total OpEx</b>	<b>1,274,393</b>	<b>1,729,478</b>	<b>(455,085)</b>	<b>10,183,815</b>	<b>10,556,792</b>	<b>(372,977)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(90,812)</b>	<b>1,824,634</b>	<b>1,915,446</b>	<b>(6,494,724)</b>	<b>(1,976,981)</b>	<b>4,517,743</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	3,784	(3,784)
Construction Expenses	798,799	33,582	765,217	1,602,906	225,918	1,376,988
Capital Equipment	1,899	2,615	(716)	113,254	8,680	104,574
Capital Animal Costs	<u>723</u>	<u>3,063</u>	<u>(2,340)</u>	<u>3,829</u>	<u>9,170</u>	<u>(5,341)</u>
<b>Total CapEx</b>	<b>801,421</b>	<b>39,260</b>	<b>762,161</b>	<b>1,719,989</b>	<b>247,552</b>	<b>1,472,437</b>
<b>Net Surplus/(Subsidy)</b>	<b>(892,233)</b>	<b>1,785,374</b>	<b>2,677,607</b>	<b>(8,214,713)</b>	<b>(2,224,533)</b>	<b>5,990,180</b>
Restricted Revenue - All Other	121,273	213,922	92,649	2,057,165	1,064,298	(992,867)
Restricted Revenue - Zipline	0	19,509	19,509	0	19,509	19,509
Restricted Expenses	<u>131,070</u>	<u>(410,351)</u>	<u>541,421</u>	<u>2,277,843</u>	<u>559,469</u>	<u>1,718,374</u>
<b>Restricted Surplus/(Subsidy)</b>	<b>(9,797)</b>	<b>643,782</b>	<b>634,070</b>	<b>(220,678)</b>	<b>524,338</b>	<b>725,507</b>



# Cleveland Metroparks Golf

	Actual July '20	Actual July '21	Fav (Unfav)	Actual YTD July '20	Actual YTD July '21	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	917,995	822,463	(95,532)	2,578,098	2,841,096	262,998
Equipment Rentals	375,523	330,857	(44,666)	959,321	1,139,935	180,614
Food Service	126,165	160,702	34,537	398,605	488,641	90,036
Merchandise Sales	76,919	66,935	(9,984)	180,265	260,592	80,327
Pro Services	(1,814)	8,166	9,980	18,164	116,753	98,589
Driving Range	75,369	73,003	(2,366)	218,304	315,158	96,854
Other	46,039	43,092	(2,947)	248,863	358,269	109,406
<b>Total Revenue</b>	<b>1,616,196</b>	<b>1,505,218</b>	<b>(110,978)</b>	<b>4,601,620</b>	<b>5,520,444</b>	<b>918,824</b>
<b>OpEx:</b>						
Salaries and Benefits	420,187	450,762	(30,575)	2,192,407	2,406,607	(214,200)
Contractual Services	1,788	2,791	(1,003)	10,079	12,773	(2,694)
Operations	273,917	376,905	(102,988)	1,007,018	1,287,859	(280,841)
<b>Total OpEx</b>	<b>695,892</b>	<b>830,458</b>	<b>(134,566)</b>	<b>3,209,504</b>	<b>3,707,239</b>	<b>(497,735)</b>
<b>Op Surplus/(Subsidy)</b>	<b>920,304</b>	<b>674,760</b>	<b>(245,544)</b>	<b>1,392,116</b>	<b>1,813,205</b>	<b>421,089</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	68,274	11,142	57,132
Construction Expenses	0	171,084	(171,084)	79,386	118,092	(38,706)
Capital Equipment	1,074	54,289	(53,215)	41,826	130,689	(88,863)
<b>Total CapEx</b>	<b>1,074</b>	<b>225,373</b>	<b>(224,299)</b>	<b>189,486</b>	<b>259,923</b>	<b>(70,437)</b>
<b>Net Surplus/(Subsidy)</b>	<b>919,230</b>	<b>449,387</b>	<b>(469,843)</b>	<b>1,202,630</b>	<b>1,553,282</b>	<b>350,652</b>



# Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21
Operating Revenue	772,908	870,133	268,433	244,235	151,295	182,473	734,894	875,995	856,436	1,100,038
Operating Expenses	<u>540,527</u>	<u>622,975</u>	<u>95,856</u>	<u>161,353</u>	<u>88,187</u>	<u>125,773</u>	<u>501,085</u>	<u>553,509</u>	<u>653,716</u>	<u>785,049</u>
<b>Operating Surplus/(Subsidy)</b>	<b>232,381</b>	<b>247,158</b>	<b>172,577</b>	<b>82,882</b>	<b>63,108</b>	<b>56,700</b>	<b>233,809</b>	<b>322,486</b>	<b>202,720</b>	<b>314,989</b>
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	92,802	0	0	0	0	0	0	0	1,541
Capital Equipment	<u>13,584</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,584</u>	<u>20,262</u>
<b>Total Capital Expenditures</b>	<b>13,584</b>	<b>109,191</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13,584</b>	<b>0</b>	<b>13,584</b>	<b>21,803</b>
<b>Net Surplus/(Subsidy)</b>	<b>218,797</b>	<b>137,967</b>	<b>172,577</b>	<b>82,882</b>	<b>63,108</b>	<b>56,700</b>	<b>220,225</b>	<b>322,486</b>	<b>189,136</b>	<b>293,186</b>

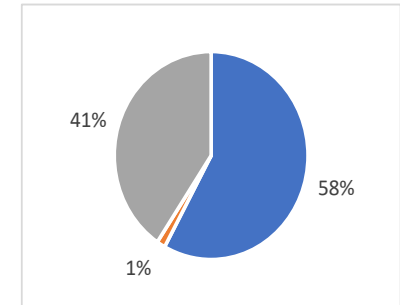
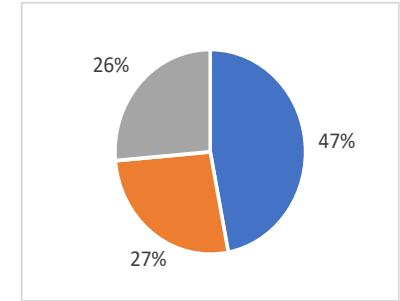
  

	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21
Operating Revenue	674,896	747,557	292,484	381,833	824,974	1,088,609	25,299	29,571	4,601,619	5,520,444
Operating Expenses	<u>439,584</u>	<u>447,321</u>	<u>189,603</u>	<u>228,062</u>	<u>469,319</u>	<u>589,145</u>	<u>231,627</u>	<u>194,052</u>	<u>3,209,504</u>	<u>3,707,239</u>
<b>Operating Surplus/(Subsidy)</b>	<b>235,312</b>	<b>300,236</b>	<b>102,881</b>	<b>153,771</b>	<b>355,655</b>	<b>499,464</b>	<b>(206,328)</b>	<b>(164,481)</b>	<b>1,392,115</b>	<b>1,813,205</b>
Capital Labor	0	0	0	0	68,274	0	0	11,142	68,274	11,142
Construction Expenses	0	8,816	79,386	0	0	0	0	14,932	79,386	118,091
Capital Equipment	<u>0</u>	<u>19,875</u>	<u>0</u>	<u>53,299</u>	<u>0</u>	<u>16,389</u>	<u>1,074</u>	<u>4,476</u>	<u>41,826</u>	<u>130,690</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>28,691</b>	<b>79,386</b>	<b>53,299</b>	<b>68,274</b>	<b>16,389</b>	<b>1,074</b>	<b>30,550</b>	<b>189,486</b>	<b>259,923</b>
<b>Net Surplus/(Subsidy)</b>	<b>235,312</b>	<b>271,545</b>	<b>23,495</b>	<b>100,472</b>	<b>287,381</b>	<b>483,075</b>	<b>(207,402)</b>	<b>(195,031)</b>	<b>1,202,629</b>	<b>1,553,282</b>

# Cleveland Metroparks Enterprise

	Actual July '20	Actual July '21	Fav (Unfav)	Actual YTD July '20	Actual YTD July '21	Fav (Unfav)
<b>Revenue:</b>						
Concessions	217,688	394,357	176,669	615,941	1,284,463	668,522
Dock Rentals	17,624	9,708	(7,916)	666,086	729,282	63,196
Other	<u>135,879</u>	<u>195,196</u>	<u>59,317</u>	<u>526,823</u>	<u>721,343</u>	<u>194,520</u>
<b>Total Revenue</b>	<b>371,191</b>	<b>599,261</b>	<b>228,070</b>	<b>1,808,850</b>	<b>2,735,088</b>	<b>926,238</b>
<b>OpEx:</b>						
Salaries and Benefits	217,317	273,699	(56,382)	1,332,624	1,443,770	(111,146)
Contractual Services	2,001	6,272	(4,271)	18,154	35,237	(17,083)
Operations	<u>209,594</u>	<u>309,899</u>	<u>(100,305)</u>	<u>659,936</u>	<u>1,011,353</u>	<u>(351,417)</u>
<b>Total OpEx</b>	<b>428,912</b>	<b>589,870</b>	<b>(160,958)</b>	<b>2,010,714</b>	<b>2,490,360</b>	<b>(479,646)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(57,721)</b>	<b>9,391</b>	<b>67,112</b>	<b>(201,864)</b>	<b>244,728</b>	<b>446,592</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	6,648	0	6,648
Construction Expenses	3,654	0	3,654	97,626	1,577	96,049
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>20,482</u>	<u>(10,440)</u>
<b>Total CapEx</b>	<b>3,654</b>	<b>0</b>	<b>3,654</b>	<b>114,316</b>	<b>22,059</b>	<b>92,257</b>
<b>Net Surplus/(Subsidy)</b>	<b>(61,375)</b>	<b>9,391</b>	<b>70,766</b>	<b>(316,180)</b>	<b>222,669</b>	<b>538,849</b>

\*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.





# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21
Operating Revenue	29,973	32,586	24,510	23,297	0	0	60,952	202,390		
Operating Expenses	<u>27,578</u>	<u>26,760</u>	<u>22,461</u>	<u>20,140</u>	<u>1,039</u>	<u>492</u>	<u>44,427</u>	<u>142,452</u>		
<b>Operating Surplus/(Subsidy)</b>	<b>2,395</b>	<b>5,826</b>	<b>2,049</b>	<b>3,157</b>	<b>(1,039)</b>	<b>(492)</b>	<b>16,525</b>	<b>59,938</b>		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,171</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
<b>Net Surplus/(Subsidy)</b>	<b>2,395</b>	<b>5,826</b>	<b>2,049</b>	<b>986</b>	<b>(1,039)</b>	<b>(492)</b>	<b>16,525</b>	<b>59,938</b>		

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21	YTD July '20	YTD July '21
Operating Revenue	206,367	139,881	445	119,335	36,786	73,490	0	0	1,808,850	2,735,088
Operating Expenses	<u>175,273</u>	<u>155,584</u>	<u>5,460</u>	<u>63,022</u>	<u>11,086</u>	<u>8,981</u>	<u>604,021</u>	<u>516,821</u>	<u>2,010,714</u>	<u>2,490,360</u>
<b>Operating Surplus/(Subsidy)</b>	<b>31,094</b>	<b>(15,703)</b>	<b>(5,015)</b>	<b>56,313</b>	<b>25,700</b>	<b>64,509</b>	<b>(604,021)</b>	<b>(516,821)</b>	<b>(201,864)</b>	<b>244,728</b>
Capital Labor	0	0	0	0	0	0	0	0	6,648	0
Construction Expenses	0	0	0	0	0	0	25,000	0	97,626	1,577
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>20,482</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>25,000</b>	<b>0</b>	<b>114,316</b>	<b>22,059</b>
<b>Net Surplus/(Subsidy)</b>	<b>31,094</b>	<b>(15,703)</b>	<b>(5,015)</b>	<b>56,313</b>	<b>25,700</b>	<b>64,509</b>	<b>(629,021)</b>	<b>(516,821)</b>	<b>(316,180)</b>	<b>222,669</b>