

**WALK-OFF FLOOR MAT AND SHOP TOWEL SERVICES AWARD - RFP#6748**

Vendor	<b>Cintas Corporation</b>				
Vendor Number	190				
Contract Period	January 1, 2024 - December 31, 2026				
Purchasing Contract Number	20240011				
Description	Pricing				
	Color	Weekly	Bi-Monthly	Monthly	Ruin/Loss
3' x 5' Standard Mat	Any color	\$ 1.50	\$ 1.50	\$ 1.50	\$ 45.05
4' x 6' Standard Mat	Any color	\$ 2.00	\$ 2.00	\$ 2.00	\$ 70.08
3' x 10' Standard Mat	Any color	\$ 2.50	\$ 2.50	\$ 2.50	\$ 90.10
3' x 5' Active Scraper Mat	Black	\$ 1.50	\$ 1.50	\$ 1.50	\$ 45.05
3' x 5' Traffic Mat	Granite	\$ 3.50	\$ 6.50	\$ 9.00	\$ 45.05
4' x 6' Traffic Mat	Granite	\$ 4.25	\$ 7.00	\$ 9.75	\$ 70.08
3' x 10' Traffic Mat	Granite	\$ 6.00	\$ 8.25	\$ 10.50	\$ 90.10
3' x 5' Coffee Mat	Black	\$ 2.00	\$ 2.00	\$ 2.00	\$ 58.50
3' x 5' Spring Step (Anti-Fatigue) Mat	Black	\$ 1.50	\$ 1.50	\$ 1.50	\$ 45.05
18" x 18" Shop Towel	Red	\$ 0.08	\$ 0.08	\$ 0.08	\$ 0.40

**NOTES:**

**Vendor Portal:** <https://account.cintas.com/online/login>

- Designated employees at each location have access.

**Service Contact:** RaeAnne Johnson johnsonr3@cintas.com 440-238-5565

- Service issues: delivery issues, damaged products, changes, etc.

**Pcard payments are NOT accepted**

**AWARD OF BIDS/RFPs/CO-OPS/SINGLE SOURCES (cont.)**

**AMENDMENT TO RFP #6748 SUMMARY:**      **WALK-OFF FLOOR MAT AND SHOP TOWEL SERVICES** at Cleveland Metroparks Various Locations

**Background**

Since 2019, Cleveland Metroparks has obtained walk-off floor mat and shop towel rental services, for Concessions, Restaurants, Marinas, and other park locations from Aramark Uniform Services (AUS).

On August 25, 2023, Purchasing released RFP #6748 Walk-Off Floor Mat and Shop Towel Services at Cleveland Metroparks Various Locations, seeking a three (3) year term and an option to renew for an additional three (3) year term at Cleveland Metroparks' sole discretion. Aramark Uniform Services (AUS) was awarded a contract due to best overall value, as the vendor of choice for Cleveland Metroparks' walk-off floor mat and shop towel services for a three (3) year period beginning January 1, 2024 through December 31, 2026 with an option to renew for an additional three (3) year period for a total six (6) year cost not to exceed \$250,000.

The award was authorized by the Board in Resolution No. 23-11-187 adopted on November 16, 2023.

Subsequent contract negotiations between Cleveland Metroparks and Aramark Uniform Services (AUS) did not result in an agreement of contract terms.

As a result of failed contract negotiations, Cleveland Metroparks Purchasing Division staff recommends awarding walk-off mat and shop towel services to the next bidder offering best overall value, Cintas Corporation, for a three (3) year period beginning January 1, 2024 through December 31, 2026 with an option to renew for an additional three (3) year period at Cleveland Metroparks' sole discretion, for a total six (6) year cost not to exceed \$250,000.

**RECOMMENDED ACTION:**

That the Board amend Resolution No. 23-11-187 and approve an award on RFP #6748 walk-off floor mat and shop towel services at Cleveland Metroparks Various Locations and authorize the Chief Executive Officer, in a form approved by the Chief Legal and Ethics Officer, to enter into a three (3) year agreement beginning January 1, 2024 through December 31, 2026, with an option to renew for an additional three (3) year period, between Cleveland Metroparks and **Cintas Corporation, rather than Aramark Uniform Services (AUS) for a combined total six-year cost not to exceed \$250,000** for Cintas' next best proposal, as summarized above and maintained in the proposal file for RFP #6748.