



Cleveland Metroparks®

FIND YOUR PATH

Financial Performance

as of November 30, 2021

Cleveland Metroparks

	Actual Nov '20	Actual Nov '21	Fav (Unfav)	Actual YTD Nov '20	Actual YTD Nov '21	Fav (Unfav)	Actual YTD Nov '19
Revenue:							
Property Tax	7,796	10,254	2,458	76,937,420	77,675,530	738,110	76,364,465
Local Gov/Grants/Gifts	557,034	4,292,712	3,735,678	14,185,549	26,048,614	11,863,065	8,981,412
Charges for Services	1,635,524	1,648,594	13,070	21,446,577	30,404,407	8,957,830	30,347,225
Self-Funded	756,436	753,190	(3,246)	8,470,190	6,940,215	(1,529,975)	8,569,314
Interest, Fines, Other	<u>423,686</u>	<u>4,214</u>	<u>(419,472)</u>	<u>957,171</u>	<u>188,656</u>	<u>(768,515)</u>	803,704
Total Revenue	3,380,476	6,708,964	3,328,488	121,996,907	141,257,422	19,260,515	125,066,120
OpEx:							
Salaries and Benefits	4,294,998	4,801,918	(506,920)	55,304,481	58,524,399	(3,219,918)	63,664,466
Contractual Services	493,677	383,747	109,930	3,757,935	4,462,170	(704,235)	4,183,244
Operations	1,272,485	1,430,861	(158,376)	14,161,259	16,720,153	(2,558,894)	20,967,494
Self-Funded Exp	<u>515,966</u>	<u>715,575</u>	<u>(199,609)</u>	<u>6,154,542</u>	<u>6,566,070</u>	<u>(411,528)</u>	5,911,763
Total OpEx	6,577,126	7,332,101	(754,975)	79,378,217	86,272,792	(6,894,575)	94,726,967
Op Surplus/(Subsidy)	(3,196,650)	(623,137)	2,573,513	42,618,690	54,984,630	12,365,940	30,339,153
CapEx:							
Capital Labor	69,480	68,677	803	867,592	730,363	137,229	821,195
Construction Expenses	4,390,230	746,837	3,643,393	19,566,250	16,816,832	2,749,418	8,701,539
Capital Equipment	23,302	75,320	(52,018)	2,043,207	1,937,010	106,197	2,902,226
Land Acquisition	13,379	136,632	(123,253)	3,454,734	3,060,063	394,671	5,015,396
Capital Animal Costs	<u>1,669</u>	<u>9,150</u>	<u>(7,481)</u>	<u>11,013</u>	<u>28,820</u>	<u>(17,807)</u>	40,465
Total CapEx	4,498,060	1,036,616	3,461,444	25,942,796	22,573,088	3,369,708	17,480,821
Net Surplus/(Subsidy)	(7,694,710)	(1,659,753)	6,034,957	16,675,894	32,411,542	15,735,648	12,858,332

Cleveland Metroparks Zoo

	Actual Nov '20	Actual Nov '21	Fav (Unfav)	Actual YTD Nov '20	Actual YTD Nov '21	Fav (Unfav)	Actual YTD Nov '19
Revenue:							
General/SE Admissions	677,462	735,129	57,667	4,560,650	7,202,711	2,642,061	6,020,458
Guest Experience	19,241	2,585	(16,656)	472,640	1,266,958	794,318	952,529
Zoo Society	71,432	0	(71,432)	1,333,300	2,249,399	916,099	2,756,958
Souvenirs/Refreshments	168,632	141,484	(27,148)	990,626	2,287,110	1,296,484	1,762,022
Education	1,550	2,355	805	94,750	324,389	229,639	464,396
Rentals & Events	23,276	30,504	7,228	207,723	486,740	279,017	393,703
Consignment	0	100	100	0	25,925	25,925	81,971
Other	(216)	(399)	(183)	200,073	10,215	(189,858)	14,179
Total Revenue	961,377	911,758	(49,619)	7,859,762	13,853,447	5,993,685	12,446,216
OpEx:							
Salaries and Benefits	977,998	1,143,972	(165,974)	12,389,442	13,233,653	(844,211)	14,393,224
Contractual Services	8,804	13,227	(4,423)	91,846	144,100	(52,254)	179,601
Operations	271,439	473,990	(202,551)	3,261,453	3,993,351	(731,898)	5,019,800
Total OpEx	1,258,241	1,631,189	(372,948)	15,742,741	17,371,104	(1,628,363)	19,592,625
Op Surplus/(Subsidy)	(296,864)	(719,431)	(422,567)	(7,882,979)	(3,517,657)	4,365,322	(7,146,409)
CapEx:							
Capital Labor	0	0	0	0	17,551	(17,551)	41,372
Construction Expenses	14,029	95,127	(81,098)	3,829,160	557,964	3,271,196	2,520,396
Capital Equipment	0	0	0	116,365	18,447	97,918	199,888
Capital Animal Costs	1,669	9,150	(7,481)	11,013	28,820	(17,807)	40,465
Total CapEx	15,698	104,277	(88,579)	3,956,538	622,782	3,333,756	2,802,121
Net Surplus/(Subsidy)	(312,562)	(823,708)	(511,146)	(11,839,517)	(4,140,439)	7,699,078	(9,948,530)
Restricted Revenue-Other	119,651	3,227,256	3,107,605	2,887,377	11,214,568	8,327,191	1,772,572
Restricted Revenue-Zipline	0	13,172	13,172	0	236,709	236,709	
Restricted Expenses	211,473	144,126	67,347	2,946,888	1,629,784	1,317,104	1,027,512
Restricted Surplus/(Subsidy)	(91,822)	3,096,302	3,188,124	(59,511)	9,821,493	9,881,004	745,060

Cleveland Metroparks Golf

	Actual Nov '20	Actual Nov '21	Fav (Unfav)	Actual YTD Nov '20	Actual YTD Nov '21	Fav (Unfav)	Actual YTD Nov '19
Revenue:							
Greens Fees	219,844	115,830	(104,014)	4,730,053	4,690,619	(39,434)	3,445,650
Equipment Rentals	102,836	54,846	(47,990)	1,877,089	1,947,611	70,522	1,457,020
Food Service	22,110	43,205	21,095	669,961	900,924	230,963	868,702
Merchandise Sales	18,944	11,680	(7,264)	354,115	431,152	77,037	380,205
Pro Services	0	(6,974)	(6,974)	15,577	83,752	68,175	150,202
Driving Range	20,410	10,942	(9,468)	400,769	468,888	68,119	342,234
Other	27,700	15,661	(12,039)	369,125	476,247	107,122	376,898
Total Revenue	411,844	245,190	(166,654)	8,416,689	8,999,193	582,504	7,020,911
OpEx:							
Salaries and Benefits	279,122	293,892	(14,770)	3,697,433	4,082,982	(385,549)	3,938,826
Contractual Services	12,196	5,791	6,405	30,573	44,088	(13,515)	35,652
Operations	241,197	120,675	120,522	2,055,117	2,236,930	(181,813)	2,076,538
Total OpEx	532,515	420,358	112,157	5,783,123	6,364,000	(580,877)	6,051,016
Op Surplus/(Subsidy)	(120,671)	(175,168)	(54,497)	2,633,566	2,635,193	1,627	969,895
CapEx:							
Capital Labor	0	0	0	93,161	11,142	82,019	177,359
Construction Expenses	18,150	0	18,150	99,936	194,797	(94,861)	321,099
Capital Equipment	0	0	0	148,445	432,262	(283,817)	869,424
Total CapEx	18,150	0	18,150	341,542	638,201	(296,659)	1,367,882
Net Surplus/(Subsidy)	(138,821)	(175,168)	(36,347)	2,292,024	1,996,992	(295,032)	(397,987)

Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	1,346,448	1,396,764	443,208	390,135	308,567	291,557	1,347,734	1,473,886	1,578,242	1,809,849
Operating Expenses	<u>969,982</u>	<u>1,092,816</u>	<u>201,414</u>	<u>281,161</u>	<u>181,393</u>	<u>206,554</u>	<u>877,734</u>	<u>940,335</u>	<u>1,221,201</u>	<u>1,344,340</u>
Operating Surplus/(Subsidy)	376,466	303,948	241,794	108,974	127,174	85,003	470,000	533,551	357,041	465,509
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	13,531	92,802	0	0	0	0	0	35,797	0	37,921
Capital Equipment	<u>13,584</u>	<u>66,202</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,606</u>	<u>321,835</u>
Total Capital Expenditures	27,115	159,004	0	0	0	0	13,584	35,797	13,606	359,756
Net Surplus/(Subsidy)	349,351	144,944	241,794	108,974	127,174	85,003	456,416	497,754	343,435	105,753

	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	1,250,548	1,284,444	484,193	537,537	1,620,258	1,777,658	37,490	37,364	8,416,688	8,999,194
Operating Expenses	<u>769,285</u>	<u>765,564</u>	<u>331,801</u>	<u>410,849</u>	<u>861,254</u>	<u>1,020,051</u>	<u>369,058</u>	<u>302,331</u>	<u>5,783,122</u>	<u>6,364,001</u>
Operating Surplus/(Subsidy)	481,263	518,880	152,392	126,688	759,004	757,607	(331,568)	(264,967)	2,633,566	2,635,193
Capital Labor	0	0	0	0	93,161	0	0	11,142	93,161	11,142
Construction Expenses	0	8,816	83,420	0	2,985	0	0	19,460	99,936	194,796
Capital Equipment	<u>54,713</u>	<u>19,875</u>	<u>0</u>	<u>3,486</u>	<u>48,800</u>	<u>16,389</u>	<u>4,158</u>	<u>4,476</u>	<u>148,445</u>	<u>432,263</u>
Total Capital Expenditures	54,713	28,691	83,420	3,486	144,946	16,389	4,158	35,078	341,542	638,201
Net Surplus/(Subsidy)	426,550	490,189	68,972	123,202	614,058	741,218	(335,726)	(300,045)	2,292,024	1,996,992

Cleveland Metroparks Enterprise

	Actual Nov '20	Actual Nov '21	Fav (Unfav)	Actual YTD Nov '20	Actual YTD Nov '21	Fav (Unfav)	Actual YTD Nov '19
Revenue:							
Concessions	67,574	87,128	19,554	1,155,592	2,088,353	932,761	4,410,465
Dock Rentals	8,533	136,264	127,731	695,624	889,941	194,317	762,280
Other	<u>28,482</u>	<u>81,694</u>	<u>53,212</u>	<u>793,870</u>	<u>1,172,837</u>	<u>378,967</u>	<u>1,426,293</u>
Total Revenue	104,589	305,086	200,497	2,645,086	4,151,131	1,506,045	6,599,038
OpEx:							
Salaries and Benefits	136,008	181,895	(45,887)	2,095,907	2,457,169	(361,262)	3,407,182
Contractual Services	2,436	4,600	(2,164)	29,221	61,212	(31,991)	56,035
Operations	<u>165,514</u>	<u>65,282</u>	<u>100,232</u>	<u>1,263,077</u>	<u>1,682,448</u>	<u>(419,371)</u>	<u>2,931,861</u>
Total OpEx	303,958	251,777	52,181	3,388,205	4,200,829	(812,624)	6,395,078
Op Surplus/(Subsidy)	(199,369)	53,309	252,678	(743,119)	(49,698)	693,421	203,960
CapEx:							
Capital Labor	6,432	14,911	(8,479)	14,685	19,527	(4,842)	9,691
Construction Expenses	9,260	11,111	(1,851)	116,338	40,151	76,187	164,995
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>12,720</u>	<u>(2,678)</u>	<u>9,677</u>
Total CapEx	15,692	26,022	(10,330)	141,065	72,398	68,667	184,363
Net Surplus/(Subsidy)	(215,061)	27,287	242,348	(884,184)	(122,096)	762,088	19,597

*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.

Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	401,880	932,754	224,015	313,851	787,878	1,000,250	317,382	528,956
Operating Expenses	<u>845,352</u>	<u>1,186,016</u>	<u>209,669</u>	<u>212,625</u>	<u>280,961</u>	<u>414,212</u>	<u>362,373</u>	<u>456,660</u>
Operating Surplus/(Subsidy)	(443,472)	(253,262)	14,346	101,226	506,917	586,038	(44,991)	72,296
Capital Labor	14,685	19,527	0	0	0	0	0	0
Construction Expenses	48,490	25,700	0	0	40,011	1,935	0	0
Capital Equipment	<u>10,042</u>	<u>8,323</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(1,656)</u>
Total Capital Expenditures	73,217	53,550	0	0	40,011	1,935	0	(1,656)
Net Surplus/(Subsidy)	(516,689)	(306,812)	14,346	101,226	466,906	584,103	(44,991)	73,952

	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	39,433	33,941	0	0	372,101	414,146	50,571	106,735
Operating Expenses	<u>47,408</u>	<u>41,308</u>	<u>2,413</u>	<u>1,697</u>	<u>245,333</u>	<u>309,397</u>	<u>124,940</u>	<u>70,928</u>
Operating Surplus/(Subsidy)	(7,975)	(7,367)	(2,413)	(1,697)	126,768	104,749	(74,369)	35,807
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	2,787	3,935	0	0	0	0	49	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>
Total Capital Expenditures	2,787	3,935	0	0	0	0	49	3,882
Net Surplus/(Subsidy)	(10,762)	(11,302)	(2,413)	(1,697)	126,768	104,749	(74,418)	31,925

Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	40,907	47,844	31,640	29,886	0	0	85,630	296,892		
Operating Expenses	<u>38,522</u>	<u>42,292</u>	<u>30,716</u>	<u>33,157</u>	<u>1,437</u>	<u>656</u>	<u>67,505</u>	<u>237,715</u>		
Operating Surplus/(Subsidy)	2,385	5,552	924	(3,271)	(1,437)	(656)	18,125	59,177		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	0	0	0	2,171	0	0	0	0		
Net Surplus/(Subsidy)	2,385	5,552	924	(5,442)	(1,437)	(656)	18,125	59,177		
	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21	YTD Nov '20	YTD Nov '21
Operating Revenue	215,352	177,351	535	130,536	77,762	137,990	0	0	2,645,086	4,151,132
Operating Expenses	<u>205,651</u>	<u>194,154</u>	<u>5,978</u>	<u>97,142</u>	<u>14,784</u>	<u>16,357</u>	<u>905,164</u>	<u>886,514</u>	<u>3,388,206</u>	<u>4,200,830</u>
Operating Surplus/(Subsidy)	9,701	(16,803)	(5,443)	33,394	62,978	121,633	(905,164)	(886,514)	(743,120)	(49,698)
Capital Labor	0	0	0	0	0	0	0	0	14,685	19,527
Construction Expenses	0	0	0	0	0	0	25,000	8,581	116,337	40,151
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>12,720</u>
Total Capital Expenditures	0	0	0	0	0	0	25,000	8,581	141,064	72,398
Net Surplus/(Subsidy)	9,701	(16,803)	(5,443)	33,394	62,978	121,633	(930,164)	(895,095)	(884,184)	(122,096)