

**MINUTES OF THE
BOARD OF PARK COMMISSIONERS
OF THE
CLEVELAND METROPOLITAN PARK DISTRICT
OCTOBER 15, 2020**

The Board of Park Commissioners met on this date, Thursday, October 15, 2020, 8:00 a.m., in-person and via videoconference pursuant to HB 197.

The roll call showed President Bruce G. Rinker, Vice President Debra K. Berry, and Vice President Dan T. Moore to be present. It was determined there was a quorum. Chief Executive Officer, Brian M. Zimmerman, Chief Financial Officer, William Chorba, and Chief Legal and Ethics Officer, Rosalina M. Fini, were also in attendance.

APPROVAL OF MINUTES.

No. 20-10-132: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the minutes from the Regular Meeting of September 17, 2020, which were previously submitted to the members of the Board, and by them read.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

APPROVAL OF AMENDED MINUTES OF SEPTEMBER 17, 2020.

No. 20-10-133: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the Amended Minutes from the Regular Meeting of September 17, 2020 (Resolution No. 20-09-122), which were previously submitted to the members of the Board, and by them read.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

FINANCIAL REPORT.

Chief Financial Officer, William Chorba, presented a Comparative Summary of Revenues & Expenditures 2020 vs. 2019 Year-To-Date, for the Month Ended September 30, Schedule of Accounts Receivable, Encumbrances and Investments Placed, as found on pages **92393** to **92400** and they were filed for audit.

ACTION ITEMS.

- (a) **2020 Budget Adjustment No. 9**
(Originating Sources: William Chorba, Chief Financial Officer/Brian M. Zimmerman, Chief Executive Officer)

The following amendments are requested for Board approval:

CLEVELAND METROPARKS
Appropriation Summary - 2020

| Object Code | Object Description | Original Budget | | | Total Prior Budget Amendments | Proposed Amendment #9 10/15/2020 | Total |
|------------------|-------------------------------|-----------------|-------------------------|----------------|-------------------------------|----------------------------------|----------------|
| | | Baseline Budget | Carry Over Encumbrances | Total | | | |
| OPERATING | | | | | | | |
| 51 | Salaries | \$ 56,164,224 | \$ - | \$ 56,164,224 | \$ 25,626 | \$ - | \$ 56,189,850 |
| 52 | Employee Fringe Benefits | 18,489,702 | 43,861 | 18,533,563 | 143,852 | - | 18,677,415 |
| 53 | Contractual Services | 14,615,911 | 1,163,297 | 15,779,208 | 495,492 | 6,340 A | 16,281,040 |
| 54 | Office Operations | 24,071,314 | 2,192,891 | 26,264,205 | 3,019,055 | 123,544 B | 29,406,804 |
| | Operating Subtotal | 113,341,151 | 3,400,049 | 116,741,200 | 3,684,025 | 129,884 | 120,555,109 |
| CAPITAL | | | | | | | |
| 571 | Capital Labor | 900,000 | - | 900,000 | - | - | 900,000 |
| 572 | Capital Construction Expenses | 26,205,084 | 10,954,935 | 37,160,019 | 6,045,975 | 148,500 C | 43,354,494 |
| 574 | Capital Equipment | 2,766,476 | 681,816 | 3,448,292 | 469,598 | - | 3,917,890 |
| 575 | Zoo Animals | 75,000 | 5,265 | 80,265 | - | - | 80,265 |
| 576 | Land | 2,032,525 | 12,406 | 2,044,931 | 1,349,811 | 325,225 D | 3,719,967 |
| | Capital Subtotal | 31,979,085 | 11,654,422 | 43,633,507 | 7,865,384 | 473,725 | 51,972,616 |
| TOTALS | | | | | | | |
| Grand totals | | \$ 145,320,236 | \$ 15,054,471 | \$ 160,374,707 | \$ 11,549,408 | \$ 603,609 | \$ 172,527,724 |

An explanation of the adjustments, by category, can be found on pages **92401** to **92402**. The net effect of all adjustments is an increase of \$603,609, all of which is provided for by increased revenue, donations, grants, or other restricted funds.

No. 20-10-134: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the 2020 Budget Adjustment No. 9 for a total increase of \$603,609 as delineated on pages **92401** to **92402**.

ACTION ITEMS (cont.)

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

(b) *Request for Approval of 2021 Rates and User Fees*

(Originating Sources: William Chorba, Chief Financial Officer/Christopher M. Kuhar, Zoo Executive Director/Joseph V. Roszak, Chief Operating Officer/Sean P. McHugh, CGCS, Executive Director of Golf/Kelly M. Manderfield, Chief Marketing Officer)

The 2021 Rates and User Fees Schedule reflects a summary of each department's current (2020) and proposed (2021) rates and user fees for various services. These rates and fees have been reviewed for appropriateness and for alignment with market comparables. For your convenience, proposed 2021 changes are shown in red (see pages **92403** to **92421**).

The proposed rates and fees, if adopted, will become part of the 2021 budgeted revenue assumptions and will be implemented as of January 1, 2021.

No. 20-10-135: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve the 2021 Rates and User Fees Schedule as included herein.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

(c) *Pilot #6527: Authorization to Enter into Contract for Ice Skating Rink Concession*
*(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Joseph V. Roszak, Chief Operating Officer/Jarrold McCarthy, Director of Enterprise Operations/Katie M. McVoy, Assistant Legal Counsel)***Background**

For most of its more-than-100-year history, Cleveland Metroparks has provided opportunities for park-goers to ice skate in the winter months. Ice skating has taken place on park ponds and on rinks built in various park locations. This year, Cleveland Metroparks staff would like to bring ice skating to Merwin's Wharf, allowing guests a great outdoor recreation activity coupled with dining and beverages.

Artificial Ice Events is a national company that provides ice skating rinks, ice rink equipment and training for ice rink personnel. The artificial ice provided by Artificial Ice Events provides a usable ice-skating surface in a broader range of temperatures than real ice, providing guests with an opportunity to ice skate even on "warm" winter days.

ACTION ITEMS (cont.)**Proposed Concession/Management Agreement**

Cleveland Metroparks would like to enter into an agreement with Artificial Ice Events for a pilot concession/management program to operate an ice skating rink in the parking lot of Merwin's Wharf.

Pursuant to the agreement, Artificial Ice Events will provide the ice rink and ice rink equipment, including ice skates and skate sharpeners, and train Cleveland Metroparks staff on proper day-to-day operation of the ice rink. Cleveland Metroparks staff, under the training and with the assistance of Artificial Ice Events staff, will operate the rink, including ticket sales and skate rentals.

Artificial Ice Events will deliver and set up the ice rink so that operations can begin on Friday, November 27, 2020 – the day after Thanksgiving. The ice rink shall remain open for use until January 17, 2020. The term of the agreement will be for a period of three winters, with Cleveland Metroparks retaining the ability to terminate the agreement without cause. Cleveland Metroparks will retain One Hundred Percent (100%) of the revenue generated by the ice rink, including any sponsorship dollars, except that it will remit an annual payment of Ninety-Seven Thousand Four Hundred Eighty-Seven Dollars and Eighty-Four Cents (\$97,487.84) to Artificial Ice Events.

No. 20-10-136: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Chief Executive Officer to enter into an agreement with Artificial Ice Events for a pilot concession/management agreement from approximately November 16, 2020 through approximately January 17, 2023, with the option to terminate without cause, for the operation of an ice skating rink, with Cleveland Metroparks retaining One Hundred Percent (100%) of the revenue, except for an annual payment of Ninety-Seven Thousand Four Hundred Eighty-Seven Dollars and Eighty-Four Cents (\$97,487.84) to Artificial Ice Events. The agreement will be entered into a form approved by Cleveland Metroparks Chief Legal and Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

- (d) ***Award of RFP #6502 – Construction Manager at Risk Services for Heritage 1 and Rivergate Park Boat Slips***
*(Originating Sources: Sean E. McDermott, P.E., Chief Planning and Design Officer/
 John Cardwell, Sr. Landscape Architect/Andy Simons, Project Manager)*

Background

On July 16, 2020, Cleveland Metroparks issued an RFQ for firms to submit qualifications for the construction management (at risk) of the Heritage 1 and Rivergate

ACTION ITEMS (cont.)

Park Boat Slips (Project). As presented as an Information Item at the January 15, 2020 Board meeting, staff shared a planning update regarding a proposal to add boat docks to Heritage and Rivergate parks. During the summer of 2019 Cleveland Metroparks was notified of receiving a second recent award of an impactful Boating Infrastructure Grant (BIG). The BIG is administered through the Ohio Department of Natural Resources Division of Parks and Watercraft. The program provides funds for both public and private agencies and marinas to provide transient docks for non-trailerable (greater than 26 feet in length) recreational boats. These federal funds are generated through The Sport Fishing and Boating Safety Act and grant agreements are made with the U.S. Fish and Wildlife Service. BIG is open to all navigable waters and coastal communities throughout the U.S.

Cleveland Metroparks applied for and received two federal awards through BIG to construct new, transient docks for recreational boaters at both Heritage Park 1 (12 slips) and Rivergate Park (6 slips). The BIG award provides \$1,146,314 and \$482,770 for the docks at Heritage Park 1 and Rivergate Parks, respectively. Cleveland Metroparks match amounts is \$402,759 and \$169,622, respectively.

At the February 20, 2020 Board meeting, approval was granted to enter into a contract for design of the docking facilities with KS Associates, Inc. (KS). Since that time KS has performed due diligence and is beginning to advance design concepts. With the Project advancing towards construction it is now time to bring aboard the construction manager via the construction manager at risk delivery model which has been very successful for the Park District.

The construction manager at risk RFQu yielded ten (10) responding construction manager at risk firms. Each firm’s statements of qualifications were reviewed by a panel of Cleveland Metroparks staff, including Sean McDermott, Andy Simons and John Cardwell. Through an independent evaluation of the qualifications, the review panel determined a short list of three firms and requested proposals from each. Following receipt of the proposal each short-listed firm was interviewed. Following the interviews, the proposals from each short-listed construction management firm were then ranked by the panel in compliance with the Ohio Revised Code (ORC). As permitted by the ORC, both the qualifications of the firm

| Cleveland Metroparks Heritage 1 and Rivergate Park Boat Slips RFQu #6502 | |
|---|-------------------|
| Construction Manager (at Risk) Firm | Short List |
| The Albert M. Higley Co. | |
| The Beaver Excavating Company | |
| F. Buddie Contracting, LTD. | |
| The Great Lakes Construction Company | X |
| Huffman Equipment Rental, Inc. | |
| Independence Excavating, Inc. | |
| MAAN Project Management | |
| Nerone & Sons, Inc. | X |
| The Ruhlin Company | |
| Schirmer Construction LLC w/ Geo. Gradel Co. | X |

ACTION ITEMS (cont.)

and their proposed price are blended to produce a “best value” score. At Cleveland Metroparks election, qualifications are weighted at 60% and price at 40%. Below is a listing of the three short-listed firms, and their correlating “best value” score.

RFP #6502 Results

| Ranking | Construction Manager (at Risk) Firm | Price (sum) | (1) Price Component | (2) Qualifications Component | (1)+(2) Best Value Score |
|---------|--|----------------|---------------------------|------------------------------------|--------------------------------|
| 1 | Schirmer Construction LLC | \$197,690 | 40 | 57.0 | 97.0 |
| 2 | The Great Lakes Construction Co. | \$217,050 | 36.1 | 58.8 | 94.9 |
| 3 | Nerone and Sons, Inc. | \$223,750 | 34.7 | 58.2 | 92.9 |

The price reflected in the above table includes the preconstruction services fee, the preconstruction stage compensation, estimated general conditions costs (based on percentage of construction cost), and the construction manager at risk fee (based on percentage of construction cost). The current estimated construction cost is estimated at \$1,926,998. Once construction documents are nearing finalization, staff will return to the Board to set a Guaranteed Maximum Price, at which time the construction costs, the general conditions costs, and the construction manager fee will be finalized. Upon the negotiation of a contract with the recommended construction manager, Schirmer Construction LLC, the preconstruction stage compensation will be established at \$19,000.

RFP Analysis

Staff recommends the construction manager at risk contract be negotiated and awarded to **Schirmer Construction LLC** (“Schirmer”). Schirmer, who is based in North Olmsted, has performed positively for Cleveland Metroparks in the past on projects such as Fort Hill Steps, Valley Parkway Connector Trail Phases I and II, and other notable projects. Schirmer’s partner, Geo. Gradel Co., has also performed well for Cleveland Metroparks and currently is responsible for the annual dredging of the Rocky River near the Emerald Necklace Marina. The combination of Schirmer’s abilities, attention to detail and thoughtful approach to the Project with Geo. Gradel’s capabilities for marine based construction were well demonstrated in their qualifications, proposal and interview process. Their project team and goals align with Cleveland Metroparks staff. Their understanding of the Project, approach and methodology will prove valuable in the execution of the Project. Schirmer’s team experience with similar and complimentary projects, along with the competitive price associated with their services, establishes their firm as the “best value” when ranked against the other short-listed construction manager (at risk) firms. Notwithstanding, The Great Lakes Construction Co., and Nerone and Sons, Inc. submitted thorough and competitive proposals.

No. 20-10-137: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the Chief Executive Officer to enter into a Guaranteed Maximum Price contract with **Schirmer Construction LLC**,

ACTION ITEMS (cont.)

being ranked as the “best value” for RFP #6502, Heritage 1 and Rivergate Park Boat Slips, inclusive of \$19,000 for preconstruction stage compensation. In the event that a GMP contract cannot be negotiated with the construction manager, a contract would then be negotiated, per Ohio Revised Code, with the next ranked construction manager, who the Board, in its discretion, has reflected in the minutes as being the next ranked construction manager. Form of contract to be approved by the Chief Legal and Ethics Officer.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

- (e) ***Authorization of the East Branch Rocky River Preservation Project: Acquisition and Grant Funding for the Uthoff Property, Hinckley Reservation (± 52.7 acres) and the Williams Property, Brecksville Reservation (± 75.0 acres)***
(Originating Sources: Brian M. Zimmerman, Chief Executive Officer/Natalie Ronayne, Chief Development Officer/Kristen Trolio, Grants Manager/Rosalina M. Fini, Chief Legal & Ethics Officer/Kyle G. Baker, Director of Real Estate & Senior Assistant Legal Counsel/Stephanie Kutsko, Real Estate Manager)

Background

Since the East Branch of the Rocky River (EBRR) Greenway Study was completed in 2003, the Board has supported several acquisitions and grant submittals to preserve the EBRR corridor that connects Mill Stream Run, Brecksville, and Hinckley Reservations.

Hinckley Reservation, consisting of 2,978 acres, is comprised of significant natural resources and a variety of recreational opportunities. The protection goal for Hinckley Reservation is focused on preserving the EBRR, its tributaries and other sensitive resources within Hinckley Reservation. Cleveland Metroparks is interested in preserving ± 52.7 acres of land situated along the EBRR and adjacent to an existing conservation easement and the recently acquired Olsavsky Property. The property is located at 770 River Road in Hinckley Township (“Uthoff Property”) (reference map page 92422).

Brecksville Reservation, consisting of 4,210 acres, is the largest of Cleveland Metroparks reservations. In 2018 Cleveland Metroparks acquired the Braemar Farms Property which allowed Cleveland Metroparks to continue the protection of the EBRR north from Rising Valley Park, Hinckley Reservation. This protection initiative continued in 2020 with the acquisition of the Packard Property just north of the Braemar Farms Property. These preservation efforts along the EBRR corridor present an opportunity to connect and acquire a ± 75-acre property located at 3330 Wiltshire Road in the City of North Royalton (“Williams Property”) (reference map page 92423).

ACTION ITEMS (cont.)

The acquisition of the Uthoff Property and Williams Property (collectively the “EBRR Properties”) will enhance the EBRR corridor and associated tributary streams, create core natural resource areas along the river, and build upon the connections between Hinckley, Mill Stream Run, and Brecksville Reservations.

Recommended Fee Acquisitions

Laura Uthoff has agreed to sell the ± 52.7-acre Uthoff Property via fee simple title for \$900,000. The Uthoff Property includes over 1,000 linear feet of the EBRR and over 4,000 linear feet of associated headwater streams. The Uthoff Property contains forests, meadows, and floodplain wetlands, and provides improved access to River Road from this area of the reservation.

Barbara A. & Kenneth G. Williams have agreed to sell the ± 75.0-acre Williams Property via fee simple title for \$1,200,000. The Williams Property includes over 4,000 linear feet of the EBRR. Habitats on the Williams Property include mesic to wet-mesic forest of varying age and structure as well as meadow and shrub-dominated habitats. Approximately 68 of the 75 total acres (91%) are forested. Several headwater stream valleys flow toward the main branch of the EBRR from the surrounding uplands.

Funding

The Clean Ohio Conservation Fund (“Clean Ohio”), administered by the Ohio Public Works Commission, provides funds for acquisition of greenspace in order to conserve natural areas and protect the state’s natural resources. The Land and Water Conservation Fund (“LWCF”), administered by the National Park Service and Ohio Department of Natural Resources, provides funds for the acquisition and development of public outdoor recreation areas and facilities. Cleveland Metroparks proposes to apply to these two programs for funding to acquire the EBRR Properties. Acquisition of the EBRR Properties is contingent upon receiving Clean Ohio Conservation Funds and Land and Water Conservation Funds.

Cleveland Metroparks will request funds from Clean Ohio and LWCF for acquisition expenses and associated due diligence fees, as well as funds to perform natural resource restoration on the EBRR Properties. If awarded, the programs will fund the EBRR Preservation Project as shown below:

| East Branch Rocky River Preservation Project | |
|---|------------------------|
| Funding Sources | Project Amounts |
| Williams Property | |
| Clean Ohio Request (75%) | \$979,500 |
| LWCF Request (3%) | \$45,375 |
| Cleveland Metroparks Match (16%) | \$206,125 |
| Land Donation (6%) | \$75,000 |
| Total Project Cost | \$1,306,000 |

ACTION ITEMS (cont.)

| Uthoff Property | |
|---|--------------------|
| Clean Ohio Request (52%) | \$489,625 |
| LWCF Request (48%) | \$454,625 |
| Total Project Cost | \$944,250 |
| | |
| Total Cost to Cleveland Metroparks (9%) | \$206,125 |
| Total Grant Requests to Clean Ohio & LWCF | \$1,969,125 |
| Total Project Cost | \$2,250,250 |

The required resolutions for the Clean Ohio and LWCF are on pages **92424**, **92425**, and **92426**.

These are important acquisitions for the Rocky River watershed; preservation of the EBRR Properties will conserve forests, wetlands, meadows and streams of the EBRR, and expand upon this important corridor.

No. 20-10-138:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the acquisition of fee simple title of ± 52.7 acres as hereinabove described, from Laura Uthoff, for a purchase price of \$900,000, and authorize the acquisition of fee simple title of ± 75.0 acres as hereinabove described, from Barbara A. and Kenneth G. Williams, for a purchase price of \$1,200,000, both acquisitions being contingent upon funding and subject to the terms and conditions hereinabove summarized, and subject to the environmental assessment reports and evidence of title, including exceptions to title, by the Chief Legal and Ethics Officer; further, that the Board authorize the adoption of the resolution to authorize the submittal of a grant application to the Ohio Public Works Commission – NRAC District 9 for funding assistance of ± \$489,625 through the Clean Ohio Conservation Fund program as described above; further that the Board authorize the adoption of the resolution to authorize the submittal of a grant application to the Ohio Public Works Commission – NRAC District 1 for funding assistance of ± \$979,500 through the Clean Ohio Conservation Fund program as described above; further that the Board authorize the adoption of the resolution to authorize the submittal of a grant application to the National Park Service/Ohio Department of Natural Resources for funding assistance of ± \$500,000 through the Land and Water Conservation Fund program as described above; further, to authorize and agree to obligate funds and commit match required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms and conditions of the Clean Ohio and LWCF programs; and finally, that the Board authorize the Chief Executive Officer to enter into agreements and execute any other documents as may be required to accept the grants upon award and to acquire the properties; form of document(s) to be approved by Chief Legal and Ethics Officer.

ACTION ITEMS (cont.)

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

- (f) ***2021 Property and Liability Insurance Coverages (RFP #6514-B)***
(Originating Source: Gregory L. Headley, Director of Risk Management)

Background

The current insurance coverages and pricing by Hylant Group, Inc. with Traveler's Indemnity Company will expire on November 1, 2020. The aforementioned date will conclude a three (3) year program, *i.e.*, 2018, 2019, 2020, approved by Board Resolution No. 17-10-153 on October 19, 2017.

A multi-year program is the preferred approach verses a single year program, the cost effectiveness of which, has benefited the Park District since the mid-1990's. This approach continues to be supported by the Park District's Risk Management Consultant, Daniel C. Buser, Esq. of Crain, Langner & Co. Consequently, Request for Proposal (RFP) #6514-B indicated Cleveland Metroparks preference for a multiple-year program.

Request for Proposal Process

Nine (9) insurance brokers submitted requests for markets in response to the notice posted in the Plain Dealer, Cleveland.com, Public Purchase, and Cleveland Metroparks website in June 2020. The following two (2) brokers responded by the date and time designated in the RFP with proposals for the property and liability insurance coverages and pricing for 2021:

1. Hylant Group, Inc.
2. Jackson Dieken & Associates

Comparison of Proposals

Hylant Group, Inc. and Jackson Dieken & Associates presented proposals addressing all coverage(s) requested in the RFP.

The proposals were reviewed in detail by the Park District's Director of Risk Management, along with the Park District's Risk Management Consultant, Crain Langner & Co. Based on that review, Jackson Dieken & Associates/U.S. Specialty Insurance Company (HCC) provided the best over-all coverage and premium combined of **\$705,506** vs. Hylant Group, Inc. program premium of **\$803,986**. The Jackson Dieken premium of **\$705,506** compares to an expiring premium of **\$723,988 (2.6% decrease)**.

The Jackson Dieken proposal was also the only proposal to provide the Park District "silo" excess coverage in the amount of 10 million dollars.

ACTION ITEMS (cont.)**2021 Premium**

The Jackson Dieken insurance proposal totaling **\$705,506** for the policy period November 1, 2020 to November 1, 2021 has been reviewed by the Park District Director of Risk Management, and the Park District's risk management consultant, Daniel C. Buser of Crain, Langner & Co., who both recommend that the proposal be accepted, as reflected below.

No. 20-10-139:

It was moved by Vice President Moore, seconded by Vice President Berry and carried, to accept the lowest and best proposal of Jackson Dieken & Associates, as per RFP #6514-B, as hereinabove described, for insurance coverages for a three (3) year period at the proposed 2021 pricing as the first year of the three year commitment (2021, 2022, 2023) where the rates are guaranteed as described above, subject to Cleveland Metroparks election, in its sole discretion, to terminate the coverages as of the expiration of the first year or second year and to issue a request for proposal for coverages thereafter, commencing November 1, 2020 to November 1, 2021, relating to the first year of the hereinabove described three (3) year program, as follows:

Commercial General Liability Insurance for \$73,712 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Commercial Auto Liability Insurance for \$71,771 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Public Officials Liability Insurance for \$8,183 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Law Enforcement Liability Insurance for \$13,318 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Employment Practices Liability Insurance for \$7,339 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Excess Liability Insurance for \$54,314 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Terrorism Coverage (TRIA) (liability and property) for \$9,682 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

ACTION ITEMS (cont.)

Liquor Liability Insurance for \$1,363 with U.S Specialty Insurance Company through Jackson Dieken & Associates;

Marina Operators Liability Insurance (included in Commercial General Liability Insurance) with U.S Specialty Insurance Company through Jackson Dieken & Associates;

Property Insurance for \$301,893 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Inland Marine Insurance for \$54,998 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Employee Dishonesty and Crime Insurance for \$7,275 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Boiler and Machinery Insurance (included in Property Insurance) with U.S. Specialty through Jackson Dieken & Associates;

Earthquake and Flood (Excluding Zone A) Insurance (included in Property Premium) with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

EDP Insurance for \$7,318 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Auto Physical Damage/Auto Catastrophic Physical Damage for \$49,197 with U.S. Specialty Insurance Company through Jackson Dieken & Associates;

Employee Benefits Insurance for \$143 with U.S. Specialty Insurance Company through Jackson Dieken & Associates; and,

Broker Fee for \$45,000 with Jackson Dieken & Associates.

Grand Total: \$705,506

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE:

No. 20-10-140: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to authorize the following awards:

- (a) **Bid #6381 Renewal:** **Testing and Repair of Backflow Preventers, and Emergency Water System Repairs (see page 92380);**

- (b) **Ohio and Sourcewell Co-Op/ORC 125.04 #6521** **Six (6) New Oxford White 2021 Ford F250 Regular Cab 4x4 Pickup Trucks; Three (3) New Oxford White 2021 Ford F-450 Chassis Cab/Regular Cab 4x4 Dump Trucks (Two (2) with Dumping Stake Bodies and One (1) with Dump); and Two (2) New Oxford White 2021 Ford Transit XL Cargo Vans (see page 92381); and,**

- (c) **Bid #6524:** **Printing and Mailing Services (see page 92384).**

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.
Nays: None.

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)

BID #6381 RENEWAL SUMMARY: **TESTING AND REPAIR OF BACKFLOW PREVENTERS, AND EMERGENCY WATER SYSTEM REPAIRS** to be supplied on an “as needed” basis throughout Cleveland Metroparks for a two (2) year period beginning January 1, 2021 through December 31, 2022.

| |
|--|
| <i>--- HIGHLIGHTS AT A GLANCE ---</i> |
| 2019/2020 YTD Expenditure = \$79,395.87 (includes \$16,000 in parts allowance) |
| 2021/2022 Estimate = \$68,774.00 (plus \$16,000 in parts allowance) |

Background

Cleveland Metroparks requested bidders to provide testing and repair of backflow preventers, and emergency water system repairs by location, size, manufacturer and serial number throughout the Park District with a parts allowance of \$8,000 per year (allowance may fluctuate).

The current supplier, Underground Construction Inc., DBA: Gillespie Company, can hold pricing for testing and repair of backflow preventers, and emergency water system repairs for an additional two (2) year period.

Cleveland Metroparks would like to exercise the option to renew for a period of two (2) years beginning January 1, 2021 through December 31, 2022.

RECOMMENDED ACTION:

That the Board authorize an award for the purchase of **Testing and Repair of Backflow Preventers, and Emergency Water System Repairs** to the lowest and best bidder for Bid Renewal #6381 to **Underground Construction Inc., DBA: Gillespie Company, for a two (2) year period beginning January 1, 2021 and ending December 31, 2022, for an annual cost not to exceed \$34,387/year (plus \$8,000/year in parts allowances) or a two year cost not to exceed \$68,774 (plus \$16,000 for two year parts allowance)**. In the event the log of consumption exceeds 90 percent of the estimate, an action item will be presented to the Board requesting an increase. In the event this vendor cannot satisfy the bid, the award will be given to the bidder who the Board, in its discretion, has reflected in the minutes as being the next lowest and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. Form of contract to be approved by the Chief Legal and Ethics Officer.

(See Approval of this Item by Resolution No. 20-10-140 on Page 92379)

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)

OHIO AND SOURCEWELL CO-OP/ORC 125.04 #6521 SUMMARY:

SIX (6) NEW OXFORD WHITE 2021 FORD F250 REGULAR CAB 4X4 PICKUP TRUCKS; THREE (3) NEW OXFORD WHITE 2021 FORD F-450 CHASSIS CAB/REGULAR CAB 4X4 DUMP TRUCKS (TWO (2) WITH DUMPING STAKE BODIES AND ONE (1) WITH DUMP); AND TWO (2) NEW OXFORD WHITE 2021 FORD TRANSIT XL CARGO VANS

| ITEM | Six (6) New Oxford White 2021 Ford F250 Regular Cab 4x4 Pickup Trucks with Eight (8) Foot Bed |
|--------------------------|--|
| New Unit Base Cost | \$25,714.00 each |
| Additional Keys | \$440.00 each |
| 17" A/T Tires | \$150.00 each |
| Power Equipment Group | \$787.00 each |
| Snowplow Prep | \$228.00 each |
| Trailer Brake Controller | \$245.00 each |
| Platform Running Boards | \$291.00 each |
| Spray-in Liner | \$542.00 each |
| Upfitter Switches | \$150.00 each |
| Title | \$15.00 each |
| 45-Day Tag | \$20.00 each |
| Unit Total | \$28,582.00 each |
| Total (x6) | \$171,492.00 |
| ITEM | Two (2) New Oxford White 2021 Ford F-450 Chassis Cab/Regular Cab 4x4 Dump Trucks (Dumping Stake Bodies) |
| New Unit Base Cost | \$35,087.00 each |
| 17" A/T Tires | \$195.00 each |
| Spare Tire and Wheel | \$319.00 each |
| Power Equipment Group | \$787.00 each |
| Snowplow Prep | \$228.00 each |
| Dual Batteries | \$191.00 each |
| Trailer Brake Controller | \$245.00 each |
| Platform Running Boards | \$291.00 each |
| Rearview Camera Prep Kit | \$377.00 each |
| Exterior Back Up Alarm | \$128.00 each |
| 397 AMP Alternator | \$104.00 each |
| Additional Keys | \$260.00 each |
| Knapheide 9' Stake Body | \$9,978.00 each |
| 45-Day Tag | \$20.00 each |
| Title | \$15.00 each |
| Unit Total | \$48,225.00 each |
| Total (x2) | \$96,450.00 |

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)

| ITEM | One (1) New Oxford White 2021 Ford F-450 Chassis Cab/Regular Cab 4x4 Dump Trucks (with Dump) |
|--|---|
| New Unit Base Cost | \$35,087.00 each |
| 17" A/T Tires | \$195.00 each |
| Spare Tire and Wheel | \$319.00 each |
| Power Equipment Group | \$787.00 each |
| Snowplow Prep | \$228.00 each |
| Dual Batteries | \$191.00 each |
| Trailer Brake Controller | \$245.00 each |
| Platform Running Boards | \$291.00 each |
| Rearview Camera Prep Kit | \$377.00 each |
| Exterior Back Up Alarm | \$128.00 each |
| 397 AMP Alternator | \$104.00 each |
| Additional Keys | \$260.00 each |
| Two Yard Galion Dump | \$11,515.00 each |
| 45-Day Tag | \$20.00 each |
| Title | \$15.00 each |
| Unit Total | \$49,762.00 each |
| Total (x1) | \$49,762.00 |
| ITEM | Two (2) New Oxford White 2021 Ford Transit XL Cargo Vans |
| New Unit Base Cost | \$30,013.00 each |
| Extended Length Running Boards | \$596.00 each |
| HD Trailer Two | \$442.00 each |
| Fixed Rear Cargo Door and Passenger Side Glass | \$228.00 each |
| Rear Window Defroster | \$160.00 each |
| Trailer Brake Controller | \$368.00 each |
| 3.73 Limited Slip Rear Axle | \$296.00 each |
| Additional Keys | \$69.00 each |
| Enhanced Park Assistance | \$815.00 each |
| Load Area Protection (Poly Panels & Vinyl Floor) | \$442.00 each |
| Back Up Alarm | \$114.00 each |
| Cruise Control | \$296.00 each |
| 45-Day Tag | \$20.00 each |
| Title | \$15.00 each |
| Unit Total | \$33,874.00 each |
| Total (x2) | \$67,748.00 |
| Grand Total | \$385,452.00 |
| | |

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)

BID #6524 SUMMARY: **PRINTING AND MAILING SERVICES** of Cleveland Metroparks monthly *Emerald Necklace* Newsletter for a 12-month period, beginning with January 2021 issue and ending December 2021.

| |
|---|
| ---- HIGHLIGHTS AT A GLANCE ---- |
| 2020 YTD Expenditures (12 issues) = \$66,806.23 |
| 2021 Estimate (12 issues) = \$90,000.00 |

*NOTE: The 2020 expenditure is significantly less due to COVID-19. The quantity of the publication produced during 2020 was reduced by 5,000-10,000 monthly beginning with the May 2020 issue. The bulk mailing was also reduced due to closures of community facilities and Cleveland Metroparks own distribution locations.

History

The *Emerald Necklace* is a monthly newsletter that provides the general public with information about Cleveland Metroparks educational and recreational opportunities. The newsletter has been published for over 68 years and has undergone many changes. Currently, 27,000 households receive the *Emerald Necklace*; an additional 13,000 are distributed to Nature Centers and Community Centers on monthly basis.

Cleveland Metroparks will produce a full color, 12-page monthly publication that will highlight nature within Cleveland Metroparks, Cleveland Metroparks news, special events, and programming. Printing and mailing services will be performed by a third-party vendor while design services will continue to be handled by the Visual Communications team within Cleveland Metroparks Marketing Department.

Recommendation

Cleveland Metroparks sourced to 136 vendors for the printing and mail services of the *Emerald Necklace* newsletter and received two responsive bids: EP Graphics and Intellicor Communications/Magagna & Company.

EP Graphics presented the lowest and best bid for the printing and mailing services. Cleveland Metroparks staff recommends an award to EP Graphics. Bid results are found on file in the procurement office.

The mailing cost for the 2021 issues is based on a monthly charge that includes shipping cost (at the vendor’s expense) to the Post Office and labeling, bundling, and sorting. However, the cost does not include postage. Postage is a separate cost through United Parcel Services (UPS) and Cleveland Metroparks Business Reply Account through the United States Postal Services (USPS).

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)**RECOMMENDED ACTION:**

That the Board authorize an award of **Printing and Mailing Services of the Cleveland Metroparks monthly *Emerald Necklace* Newsletter**, to the lowest and best bidder for Bid #6524 to **EP Graphics**, for the printing and mailing services for a 12-month period, beginning with the January 2021 issue and ending with the December 2021 issue for a 12-page issue twelve times a year at a cost of \$90,000. In the event the log of consumption approaches 90 percent of the total estimate, an action item will be presented to the Board requesting an increase to the expenditure. In the event this vendor cannot satisfy the bid, the award will be given to the next bidder who the Board, in its discretion, has reflected in the minutes as being the next lowest and best bidder who can satisfy the bid. The difference in cost and all related costs to the difference will be assumed by the original bidder and/or surety. Form of contract to be approved by the Chief Legal and Ethics Officer.

(See Approval of this Item by Resolution No. 20-10-140 on Page 92379)

GOODS AND SERVICES (\$10,000 - \$50,000) ACQUIRED
SINCE LAST BOARD MEETING (Presented 10/15/2020)

Pursuant to Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (a), “The CEO is authorized to enter into contracts and contract amendments for construction, change orders, and to purchase equipment, goods and services, and real estate, without prior approval of the Board in each instance, if the cost of the contract or contract amendment, for any single project, or the amount of the purchase, does not exceed \$50,000. Any contracts where the cost exceeds \$10,000 or any purchase where the amount exceeds \$10,000, and approved by the CEO, shall be reported to the Board at its next regularly scheduled meeting following the execution of said contract or said purchase,” the following is provided:

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|---|---|--|-------------------------|
| Used 2009 Toro 5910 mower. | Gov Deals | \$30,030.00 | (3) |
| Credit card processing fees for various Enterprise locations. | Square | \$9,920.00 120.00 226.00 400.00 <u>200.00</u> \$10,866.00 | (3) |
| Costume characters for Jurassic Jungle Stage Show for 2020 Trick or Treat Fest. | Spectacular Party Entertainment LLC | \$41,472.00 | (3) |
| Closing costs for CCLRC Properties located at 3679 and 3683 Independence Road, and 3676 and 3690 E. 48 th Street, Cleveland, OH 44105. | Guardian Title & Guaranty Agency, Inc. | \$15,056.00 | (5) |
| VMware Renewal; product support and subscription. | Ohio State University | \$20,389.00 | (2) |
| Parts and labor costs associated with maintenance and repair for Zoo Veterinarian Hospital CT Scanner, additional parts and labor; and service agreement. | Agiliti Health, Inc. | \$6,000.00 6,782.00 7,000.00 <u>10,000.00</u> \$29,782.00 | (6) |
| Tent rental for 2020 Asian Lantern Festival at Zoo, additional rental days. | Aable Rental Company | \$10,034.00 <u>2,562.00</u> \$12,596.00 | (7) |
| Candy for 2020 Trick or Treat Fest. | B.A. Sweetie Candy Co. | \$42,626.50 | (7) |

GOODS AND SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|--|---|--|-------------------------|
| Liquid and Dry Granular Chlorine, Muriatic Acid, and Diatomaceous Earth to be supplied on an “as needed” basis for a one (1) year period beginning October 1, 2020 through September 31, 2021 to various locations throughout the Park District. | Ohio Pool Equipment | \$50,000.00 | (7) |
| Propane gas - Bulk and Cylinder to be supplied on an "as needed" basis for a one (1) year period beginning November 1, 2020 through October 31, 2021 to various locations throughout the Park District. | Amerigas Propane, L.P. | \$50,000.00 | (2) |
| Professional services for the completion of the ecommerce (gift card) integration with the website; additional services. | Bluemodus, Inc. | \$14,685.00 2,887.50 7,012.50 <u>9,735.00</u> \$34,320.00 | (3) |
| New play structure for South Ballfield in Hinckley Reservation. | Playcore Group Inc. & Subsidiaries | \$38,664.06 | (7) |
| Various large deciduous trees for Lakefront Reservation. | Davis Tree Farm and Biodiversity Landscape Design & Nursery Sales Inc. | \$14,248.00 <u>7,570.00</u> \$21,818.00 | (7) |
| Diversity training for leadership for Cleveland Metroparks staff through June 30, 2020; additional services. | Diversity Center of Northeast Ohio | \$24,000.00 2,000.00 <u>16,200.00</u> \$42,200.00 | (7) |
| Single and tandem kayaks for rentals at Hinckley Lake boathouse. | Jackson Kayak | \$12,824.45 | (3) |

GOODS AND SERVICES (\$10,000 - \$50,000) ACQUIRED (cont.)

| <u>REF. NO. / ITEM – SERVICE</u> | <u>VENDOR</u> | <u>COST</u> | <u>PROCEDURE</u> |
|--|---------------------------------|--|------------------|
| Rental of bike barricades for special events at Zoo, additional rental time. | North Coast Event Services, LLC | \$6,799.50 2,266.50 <u>4,533.23</u> \$13,599.23 | (6) |

===== **KEY TO TERMS** =====

- (1) "BID" – Formal bid invitations sent and advertised in *The Plain Dealer* 15 days preceding the bid opening.
- (2) "COOPERATIVE" – Purchased through cooperative purchasing programs i.e. – State of Ohio, OMNIA, etc.
- (3) "SINGLE SOURCE" – Purchased from one source as competitive alternatives are not available.
- (4) "PROPRIETARY" – Products purchased for resale directly from the brand’s manufacturer.
- (5) "PROFESSIONAL SERVICE" – Services of an accountant, architect, attorney at law, physician, professional engineer, construction project manager, consultant, surveyor or appraiser as outlined under Article 5, Sections 1-4 of the Board By-Laws and defined by ORC 307.86.
- (6) "COMPETITIVE QUOTE (up to \$10,000)" – Originally estimated \$10,000 or less, quoted by three vendors.
- (7) "COMPETITIVE QUOTE (over \$10,000 to \$50,000)" – Chosen through the accumulation of three written quotes.

**CONSTRUCTION CHANGE ORDERS OR AMENDMENTS TO
PROFESSIONAL SERVICE CONTRACTS (10/15/2020)**

Pursuant to Cleveland Metroparks By-Laws, Article 5 (Procurement), Section 4 (b) and (c), “...the CEO is not authorized to enter into any change orders to construction contracts, without prior approval of the Board in each instance, except that the CEO is authorized to enter into change orders to construction contracts, without prior approval of the Board in each instance, where the additional cost is less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the contract. Each change order by the CEO under this Article shall be reported to the Board at the next meeting of the Board following the execution of said change order.”

I. “Amendment to Professional Service Contract. For professional service contracts greater than \$50,000, the CEO is not authorized to enter into any amendment to professional services or other special services agreement, without prior approval of the Board in each instance, except that the CEO is authorized to enter into amendments to professional services and other special services agreements for additional fees, without prior approval by the Board in each instance, where the additional fees for the agreement by the CEO pursuant to this Section, aggregate less than THE LESSER OF: (i) \$50,000, or (ii) ten percent (10%) of the cost of the agreement. Each amendment by the CEO under this Section shall be reported to the Board at the next meeting of the Board following the execution of said amendment.”, the following is provided:

| <u>Contract</u> | <u>Item/Service</u> | <u>Vendor</u> | <u>Change Order or Amendment</u> |
|--|---|--------------------------------------|---|
| <p><u>Design-Builder for Cleveland Metroparks RainForest Dome Replacement Improvement Project</u></p> <p>Revised Contract Amount: Amendment No. 5 adds \$25,000.00 and a revised total to \$3,095,556.19</p> | <p>Additional services to HVAC controls by Johnson Controls to connect into existing monitoring system.</p> | <p>Regency Construction Services</p> | <p>#5</p> |

AWARD OF BIDS/RFPs/CO-OPS/SINGLE SOURCE; CONSTRUCTION CHANGE ORDERS; STATUS RE: CAPITAL PROJECTS.

The following were presented to the Board for award/acknowledgment: bid/RFP/co-op/single source tabulations, as shown on pages 92379 through 92385; \$10,000 to \$50,000 purchased items/services report, pages 92386 through 92388; and construction change orders, page 92389.

APPROVAL OF VOUCHERS AND PAYROLL.

No. 20-10-131: It was moved by Vice President Moore, seconded by Vice President Berry and carried, to approve payroll and vouchers, employee withholding taxes, and ADP payroll, as identified on pages 92427 to 92545.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

PUBLIC COMMENTS.

Public comments were offered by Ms. Marty Leshar of Olmsted Township. All such comments can be heard in their entirety by accessing the "About" section of Cleveland Metroparks website at <https://www.clevelandmetroparks.com/about/cleveland-metroparks-organization/boards-of-park-commissioners/board-meeting-archives>.

INFORMATION/BRIEFING ITEMS/POLICY.

- (a) ***Planning for West Side Trail Connections***
(Originating Sources: Sean E. McDermott, P.E., Chief Planning & Design Officer/Sara Byrnes Maier, Senior Strategic Park Planner)

Following last month's presentation to the Board on areas of planning focus, project possibilities, and updates for trail connections and corridors east of the Cuyahoga River, staff will provide an update on projects on the west side. Guiding documents of the effort include the Cleveland Metroparks 2020: The Emerald Necklace Centennial Plan and the Cuyahoga Greenways Plan. Included will be a brief construction update on the TIGER (Transportation Investment Generating Economic Recovery) suite of projects made up of the Wendy Park Bridge, Red Line Greenway, Whiskey Island Connector, Cleveland Lakefront Bikeway Connector, and the Canal Basin Park Connector in addition to other trails currently in the planning phase.

INFORMATION/BRIEFING ITEMS/POLICY (cont.)**(b) 2020 National Procurement Institute (NPI) Achievement of Excellence Award**
(Originating Source: William Chorba, Chief Financial Officer)

Cleveland Metroparks Procurement Team has been awarded the prestigious 25th Annual Achievement of Excellence in Procurement® (AEP) for 2020 from the National Procurement Institute, Inc. (NPI). The AEP Award is earned by public and non-profit organizations that obtain a high application score based on standardized criteria. The AEP is awarded annually to recognize Innovation, Professionalism, E-Procurement, Productivity, and Leadership in the procurement function. This is the 11th time (10th consecutive) Cleveland Metroparks has won this award.

2020 had 188 successful applicants, including 40 counties, 69 cities, 15 higher education agencies, 22 school districts, 34 special districts, and 8 state or other agencies. Cleveland Metroparks was one of only two Ohio agencies and one of the 34 special districts in the United States and Canada to win the award.

DATE OF NEXT MEETING.

The next Regular Meeting of the Board of Park Commissioners was scheduled by the Board for Thursday, November 19, 2020, 8:00 a.m. Details regarding meeting logistics will be posted on the Cleveland Metroparks website.

ADJOURNMENT TO EXECUTIVE SESSION.

No. 20-10-141: At 9:19 a.m., upon motion by Vice President Moore, seconded by Vice President Berry and carried, the meeting adjourned to an Executive Session for the purpose of discussing the Purchase/Acquisition of Real Property, as stated by Chief Legal and Ethics Officer, Rose Fini.

Roll-call vote on the motion was as follows:

Aye: Ms. Berry.
Aye: Mr. Moore.
Aye: Mr. Rinker.
Nays: None.

No action was taken as a result of the Executive Session.

ADJOURNMENT.

No. 20-10-142: There being no further matters to come before the Board, upon motion by Vice President Moore, seconded by Vice President Berry and carried, President Rinker adjourned the meeting at 9:20 a.m.

Vote on the motion was as follows:

Ayes: Ms. Berry, Messrs. Moore and Rinker.

Nays: None.

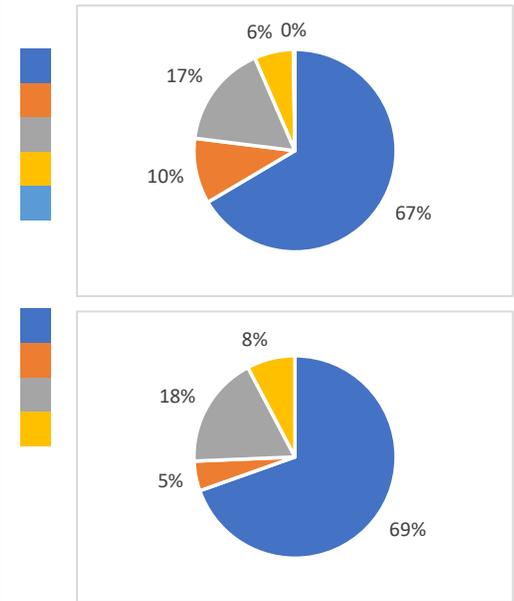
President.

Attest:

Secretary.

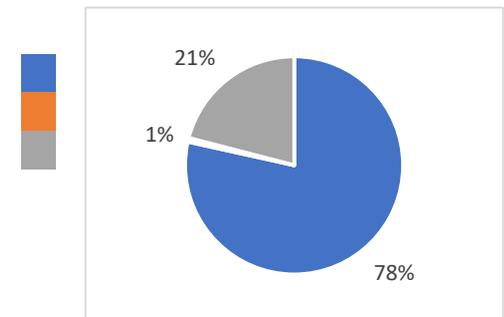
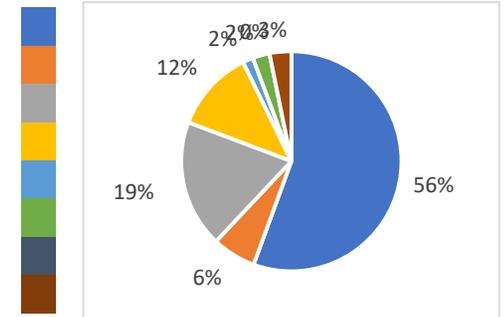
**Cleveland Metroparks
Financial Performance
9/30/2020
CM Park District**

| | Actual Sep '19 | Actual Sep '20 | Fav (Unfav) | Actual YTD Sep '19 | Actual YTD Sep '20 | Fav (Unfav) |
|------------------------------|--------------------|-------------------|--------------------|-----------------------|-----------------------|--------------------|
| Revenue: | | | | | | |
| Property Tax | 366,747 | 15,382,438 | 15,015,691 | 76,311,803 | 74,038,248 | (2,273,555) |
| Local Gov/Grants/Gifts | 788,882 | 1,954,317 | 1,165,435 | 7,543,099 | 11,667,759 | 4,124,660 |
| Charges for Services | 2,553,214 | 2,619,375 | 66,161 | 26,351,376 | 18,363,151 | (7,988,225) |
| Self-Funded | 783,938 | 764,801 | (19,137) | 7,000,657 | 6,955,471 | (45,186) |
| Interest, Fines, Other | <u>91,073</u> | <u>12,558</u> | <u>(78,515)</u> | <u>665,560</u> | <u>295,361</u> | <u>(370,199)</u> |
| Total Revenue | 4,583,854 | 20,733,489 | 16,149,635 | 117,872,495 | 111,319,990 | (6,552,505) |
| OpEx: | | | | | | |
| Salaries and Benefits | 5,502,691 | 4,483,295 | 1,019,396 | 51,068,964 | 44,657,550 | 6,411,414 |
| Contractual Services | 190,990 | 193,725 | (2,735) | 3,190,943 | 3,036,800 | 154,143 |
| Operations | 1,801,289 | 1,581,233 | 220,056 | 17,257,312 | 11,522,524 | 5,734,788 |
| Self-Funded Exp | <u>404,289</u> | <u>690,786</u> | <u>(286,497)</u> | <u>4,737,519</u> | <u>4,952,692</u> | <u>(215,173)</u> |
| Total OpEx | 7,899,259 | 6,949,039 | 950,220 | 76,254,738 | 64,169,566 | 12,085,172 |
| Op Surplus/(Subsidy) | (3,315,405) | 13,784,450 | 17,099,855 | 41,617,757 | 47,150,424 | 5,532,667 |
| CapEx: | | | | | | |
| Capital Labor | 84,611 | 133,522 | (48,911) | 658,764 | 760,771 | (102,007) |
| Construction Expenses | 556,113 | 2,753,201 | (2,197,088) | 6,833,987 | 13,938,555 | (7,104,568) |
| Capital Equipment | 379,766 | 377,939 | 1,827 | 2,629,282 | 1,751,313 | 877,969 |
| Land Acquisition | 9,400 | 453,953 | (444,553) | 2,307,524 | 3,404,297 | (1,096,773) |
| Capital Animal Costs | <u>2,153</u> | <u>5,034</u> | <u>(2,881)</u> | <u>21,759</u> | <u>9,001</u> | <u>12,758</u> |
| Total CapEx | 1,032,043 | 3,723,649 | (2,691,606) | 12,451,316 | 19,863,937 | (7,412,621) |
| Net Surplus/(Subsidy) | (4,347,448) | 10,060,801 | 14,408,249 | 29,166,441 | 27,286,487 | (1,879,954) |



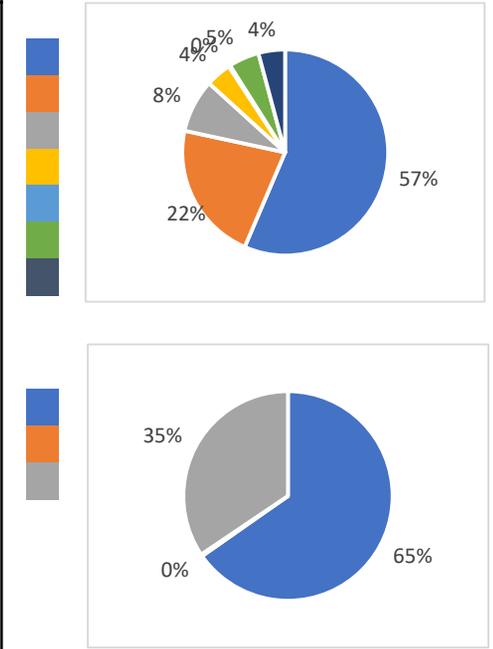
Financial Performance
9/30/2020
Zoo

| | Actual Sep '19 | Actual Sep '20 | Fav (Unfav) | Actual YTD Sep '19 | Actual YTD Sep '20 | Fav (Unfav) |
|-------------------------------------|--------------------|-------------------|------------------|-----------------------|-----------------------|--------------------|
| Revenue: | | | | | | |
| General/SE Admissions | (15,367) | 436,641 | 452,008 | 4,952,360 | 3,456,934 | (1,495,426) |
| Guest Experience | 61,606 | 94,750 | 33,144 | 901,312 | 398,173 | (503,139) |
| Zoo Society | 0 | 114,639 | 114,639 | 2,038,395 | 1,166,923 | (871,472) |
| Souvenirs/Refreshments | 389,985 | 352,489 | (37,496) | 1,453,124 | 747,408 | (705,716) |
| Education | 13,722 | 21,736 | 8,014 | 382,198 | 94,101 | (288,097) |
| Rentals & Events | 43,410 | 28,617 | (14,793) | 369,294 | 155,381 | (213,913) |
| Consignment | 17,343 | 0 | (17,343) | 34,696 | 0 | (34,696) |
| Other | <u>15,869</u> | <u>(148)</u> | <u>(16,017)</u> | <u>12,787</u> | <u>198,621</u> | <u>185,834</u> |
| Total Revenue | 526,568 | 1,048,724 | 522,156 | 10,144,166 | 6,217,541 | (3,926,625) |
| OpEx: | | | | | | |
| Salaries and Benefits | 1,232,689 | 988,840 | 243,849 | 11,438,408 | 10,000,533 | 1,437,875 |
| Contractual Services | 8,087 | 2,652 | 5,435 | 144,471 | 76,010 | 68,461 |
| Operations | <u>352,422</u> | <u>215,280</u> | <u>137,142</u> | <u>3,700,407</u> | <u>2,668,583</u> | <u>1,031,824</u> |
| Total OpEx | 1,593,198 | 1,206,772 | 386,426 | 15,283,286 | 12,745,126 | 2,538,160 |
| Op Surplus/(Subsidy) | (1,066,630) | (158,048) | 908,582 | (5,139,120) | (6,527,585) | (1,388,465) |
| CapEx: | | | | | | |
| Capital Labor | 4,669 | 0 | 4,669 | 31,125 | 0 | 31,125 |
| Construction Expenses | (145,900) | 612,916 | (758,816) | 1,666,872 | 3,304,556 | (1,637,684) |
| Capital Equipment | 45 | 1,975 | (1,930) | 140,146 | 115,229 | 24,917 |
| Capital Animal Costs | <u>2,153</u> | <u>5,034</u> | <u>(2,881)</u> | <u>21,759</u> | <u>9,001</u> | <u>12,758</u> |
| Total CapEx | (139,033) | 619,925 | (758,958) | 1,859,902 | 3,428,786 | (1,568,884) |
| Net Surplus/(Subsidy) | (927,597) | (777,973) | 149,624 | (6,999,022) | (9,956,371) | (2,957,349) |
| Restricted Revenue | 69,990 | 456,512 | 386,522 | 1,020,096 | 2,585,557 | 1,565,461 |
| Restricted Expenses | <u>248,169</u> | <u>188,687</u> | <u>59,482</u> | <u>894,879</u> | <u>2,573,021</u> | <u>(1,678,142)</u> |
| Restricted Surplus/(Subsidy) | (178,179) | 267,825 | 446,004 | 125,217 | 12,536 | (112,681) |



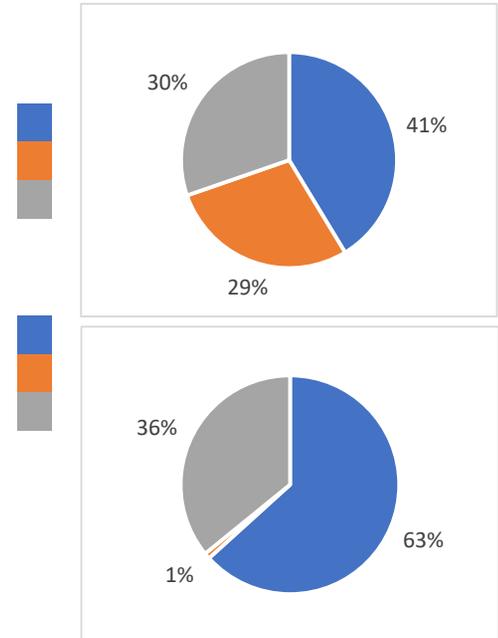
**Cleveland Metroparks
Financial Performance
9/30/2020
Golf Summary**

| | Actual Sep '19 | Actual Sep '20 | Fav (Unfav) | Actual YTD Sep '19 | Actual YTD Sep '20 | Fav (Unfav) |
|------------------------------|-------------------|-------------------|-----------------|-----------------------|-----------------------|------------------|
| Revenue: | | | | | | |
| Greens Fees | 490,981 | 651,849 | 160,868 | 3,148,164 | 4,122,340 | 974,176 |
| Equipment Rentals | 225,413 | 285,604 | 60,191 | 1,322,658 | 1,600,202 | 277,544 |
| Food Service | 121,824 | 89,480 | (32,344) | 779,149 | 606,075 | (173,074) |
| Merchandise Sales | 52,269 | 54,775 | 2,506 | 351,156 | 296,844 | (54,312) |
| Pro Services | (5,491) | 4,276 | 9,767 | 151,396 | 15,949 | (135,447) |
| Driving Range | 37,036 | 55,708 | 18,672 | 318,973 | 351,040 | 32,067 |
| Other | <u>19,506</u> | <u>20,404</u> | <u>898</u> | <u>333,529</u> | <u>307,370</u> | <u>(26,159)</u> |
| Total Revenue | 941,538 | 1,162,096 | 220,558 | 6,405,025 | 7,299,820 | 894,795 |
| OpEx: | | | | | | |
| Salaries and Benefits | 359,433 | 361,706 | (2,273) | 3,176,780 | 2,933,657 | 243,123 |
| Contractual Services | 5,013 | 1,436 | 3,577 | 20,293 | 13,496 | 6,797 |
| Operations | <u>235,849</u> | <u>232,606</u> | <u>3,243</u> | <u>1,729,840</u> | <u>1,546,557</u> | <u>183,283</u> |
| Total OpEx | 600,295 | 595,748 | 4,547 | 4,926,913 | 4,493,710 | 433,203 |
| Op Surplus/(Subsidy) | 341,243 | 566,348 | 225,105 | 1,478,112 | 2,806,110 | 1,327,998 |
| CapEx: | | | | | | |
| Capital Labor | 23,331 | 6,222 | 17,109 | 158,817 | 93,161 | 65,656 |
| Construction Expenses | 15,117 | 0 | 15,117 | 299,290 | 81,786 | 217,504 |
| Capital Equipment | <u>1,825</u> | <u>30,030</u> | <u>(28,205)</u> | <u>823,321</u> | <u>123,740</u> | <u>699,581</u> |
| Total CapEx | 40,273 | 36,252 | 4,021 | 1,281,428 | 298,687 | 982,741 |
| Net Surplus/(Subsidy) | 300,970 | 530,096 | 229,126 | 196,684 | 2,507,423 | 2,310,739 |



**Cleveland Metroparks
Financial Performance
9/30/2020
Enterprise Summary**

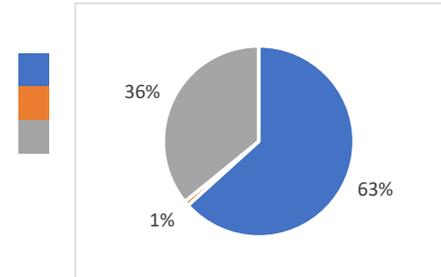
| | Actual Sep '19 | Actual Sep '20 | Fav (Unfav) | Actual YTD Sep '19 | Actual YTD Sep '20 | Fav (Unfav) |
|------------------------------|-------------------|-------------------|------------------|-----------------------|-----------------------|--------------------|
| Revenue: | | | | | | |
| Concessions | 453,654 | 150,877 | (302,777) | 4,173,257 | 981,241 | (3,192,016) |
| Dock Rentals | 3,558 | 4,444 | 886 | 749,552 | 673,696 | (75,856) |
| Other | <u>171,038</u> | <u>81,210</u> | <u>(89,828)</u> | <u>1,266,936</u> | <u>719,565</u> | <u>(547,371)</u> |
| Total Revenue | 628,250 | 236,531 | (391,719) | 6,189,745 | 2,374,502 | (3,815,243) |
| OpEx: | | | | | | |
| Salaries and Benefits | 348,619 | 185,378 | 163,241 | 2,888,754 | 1,710,842 | 1,177,912 |
| Contractual Services | 3,822 | 1,871 | 1,951 | 35,701 | 22,753 | 12,948 |
| Operations | <u>363,576</u> | <u>147,997</u> | <u>215,579</u> | <u>2,616,537</u> | <u>969,573</u> | <u>1,646,964</u> |
| Total OpEx | 716,017 | 335,246 | 380,771 | 5,540,992 | 2,703,168 | 2,837,824 |
| Op Surplus/(Subsidy) | (87,767) | (98,715) | (10,948) | 648,753 | (328,666) | (977,419) |
| CapEx: | | | | | | |
| Capital Labor | 4,711 | 0 | 4,711 | 5,333 | 6,648 | (1,315) |
| Construction Expenses | 1,904 | 1,158 | 746 | 139,243 | 98,784 | 40,459 |
| Capital Equipment | <u>45</u> | <u>0</u> | <u>45</u> | <u>9,678</u> | <u>10,042</u> | <u>(364)</u> |
| Total CapEx | 6,660 | 1,158 | 5,502 | 154,254 | 115,474 | 38,780 |
| Net Surplus/(Subsidy) | (94,427) | (99,873) | (5,446) | 494,499 | (444,140) | (938,639) |



*Other includes Chalet, Hayrides, Aquatics and Misc.

**Cleveland Metroparks
Financial Performance
9/30/2020
Nature Shops and Kiosks**

| | Actual Sep '19 | Actual Sep '20 | Fav (Unfav) | Actual YTD Sep '19 | Actual YTD Sep '20 | Fav (Unfav) |
|------------------------------|-------------------|-------------------|----------------|-----------------------|-----------------------|----------------|
| Retail Revenue | 49,261 | 35,510 | (13,751) | 527,638 | 323,732 | (203,906) |
| OpEx: | | | | | | |
| Salaries and Benefits | 26,529 | 14,968 | 11,561 | 236,769 | 136,300 | 100,469 |
| Contractual Services | 0 | 600 | (600) | 5,757 | 3,584 | 2,173 |
| Operations | <u>20,563</u> | <u>11,334</u> | <u>9,229</u> | <u>213,921</u> | <u>119,124</u> | <u>94,797</u> |
| Total OpEx | 47,092 | 26,902 | 20,190 | 456,447 | 259,008 | 197,439 |
| Op Surplus/(Subsidy) | 2,169 | 8,608 | 6,439 | 71,191 | 64,724 | (6,467) |
| CapEx: | | | | | | |
| Capital Labor | 0 | 0 | 0 | 0 | 0 | 0 |
| Construction Expenses | 0 | 0 | 0 | 0 | 0 | 0 |
| Capital Equipment | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total CapEx | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Surplus/(Subsidy) | 2,169 | 8,608 | 6,439 | 71,191 | 64,724 | (6,467) |



**CLEVELAND METROPARKS
ACCOUNTS RECEIVABLE AND INVESTMENTS SCHEDULES
FOR THE MONTH ENDED SEPTEMBER 30, 2020**

ACCOUNTS RECEIVABLE

| Current | Past Due | | | Total |
|-----------|-----------|---------|----------|-----------|
| | 30 Days | 60 Days | 90 Days | |
| \$118,560 | \$136,674 | \$2,709 | \$72,653 | \$330,596 |

RANGER/COURT FINES RECEIVABLE

| Total |
|----------|
| \$53,176 |

INVESTMENTS

| Date Placed | Bank | Description | Days of Duration | Rate | Date of Maturity | Interest Earned | EOM Balance |
|-------------|------------------------|------------------|------------------|-------|------------------|-----------------|--------------|
| 09/01/20 | PNC Bank | Money Market (A) | 29 | 0.03% | 09/30/20 | \$1 | \$58,534 |
| 09/01/20 | Fifth Third Securities | Money Market (B) | 29 | 0.03% | 09/30/20 | \$0 | \$3,294 |
| 09/01/20 | STAR Ohio | State pool (C) | 29 | 0.24% | 09/30/20 | \$7,226 | \$36,333,073 |
| 09/01/20 | STAR Plus | State pool (D) | 29 | 0.25% | 09/30/20 | \$143 | \$694,637 |

- (A) Government Performance Money Market Account.
Investment balance ranged from \$58,532 to \$58,534 in September.
- (B) Federated Government Money Market Account.
Investment balance ranged from \$3,294 to \$3,294 in September.
- (C) State Treasurer's Asset Reserve (STAR Ohio).
Investment balance ranged from \$41,325,847 to \$36,333,073 in September.
- (D) State Treasurer's Asset Reserve Plus Account (STAR Plus)
Investment balance ranged from \$694,495 to \$694,637 in September.

CLEVELAND METROPARKS
Appropriation Summary - 2020

| Object Code | Object Description | Original Budget | | | Total Prior Budget Amendments | Proposed Amendment #9 10/15/2020 | Total |
|------------------|-------------------------------|-----------------|-------------------------|----------------|-------------------------------|----------------------------------|----------------|
| | | Baseline Budget | Carry Over Encumbrances | Total | | | |
| OPERATING | | | | | | | |
| 51 | Salaries | \$ 56,164,224 | \$ - | \$ 56,164,224 | \$ 25,626 | \$ - | \$ 56,189,850 |
| 52 | Employee Fringe Benefits | 18,489,702 | 43,861 | 18,533,563 | 143,852 | - | 18,677,415 |
| 53 | Contractual Services | 14,615,911 | 1,163,297 | 15,779,208 | 495,492 | 6,340 A | 16,281,040 |
| 54 | Office Operations | 24,071,314 | 2,192,891 | 26,264,205 | 3,019,055 | 123,544 B | 29,406,804 |
| | Operating Subtotal | 113,341,151 | 3,400,049 | 116,741,200 | 3,684,025 | 129,884 | 120,555,109 |
| CAPITAL | | | | | | | |
| 571 | Capital Labor | 900,000 | - | 900,000 | - | - | 900,000 |
| 572 | Capital Construction Expenses | 26,205,084 | 10,954,935 | 37,160,019 | 6,045,975 | 148,500 C | 43,354,494 |
| 574 | Capital Equipment | 2,766,476 | 681,816 | 3,448,292 | 469,598 | - | 3,917,890 |
| 575 | Zoo Animals | 75,000 | 5,265 | 80,265 | - | - | 80,265 |
| 576 | Land | 2,032,525 | 12,406 | 2,044,931 | 1,349,811 | 325,225 D | 3,719,967 |
| | Capital Subtotal | 31,979,085 | 11,654,422 | 43,633,507 | 7,865,384 | 473,725 | 51,972,616 |
| TOTALS | | | | | | | |
| Grand totals | | \$ 145,320,236 | \$ 15,054,471 | \$ 160,374,707 | \$ 11,549,408 | \$ 603,609 | \$ 172,527,724 |

CLEVELAND METROPARKS**Appropriations 2020 - Legend - Amendment #9****OPERATING****53 CONTRACTUAL SERVICES**

\$ 6,850 Increase in restricted fund appropriations for Misc. Contractual Services
Appropriation increase will be covered by new restricted funds (NOPEC grant)

\$ (510) Transfer of appropriations from Misc. Contractual Services to Property Maintenance
Net budget effect is zero

A \$ 6,340 Total increase (decrease) to Contractual Services

54 OFFICE OPERATIONS

\$ 59,000 Increase in restricted fund appropriations for Insecticides and Plant Material
Appropriation increase will be covered by new restricted funds (NOPEC grant)

\$ 1,100 Increase in restricted fund appropriations for Plant Material
Appropriation increase will be covered by existing restricted funds

\$ 1,000 Increase in restricted fund appropriations for Grounds Management Supplies
Appropriation increase will be covered by existing restricted funds

\$ 510 Transfer of appropriations from Misc. Contractual Services to Property Maintenance
Net budget effect is zero

\$ 61,934 Increase in appropriations for Credit Card Expenses
Appropriation increase will be covered by increased sales revenue

B \$ 123,544 Total increase (decrease) to Office Operations

\$ 129,884 TOTAL INCREASE (DECREASE) TO OPERATIONS

CAPITAL**572 CAPITAL CONSTRUCTION EXPENSES**

\$ (305,500) Transfer of appropriations from Capital Construction Expenses to Land to purchase Goodrich property
Net budget effect is zero

\$ 250,000 Increase in restricted fund appropriations for Capital Construction Expenses for the Huntington Beach tower
Appropriation increase will be covered by existing restricted funds

\$ 204,000 Increase in restricted fund appropriations for Capital Construction Expenses
Appropriation increase will be covered by new restricted funds (NOPEC grant)

C \$ 148,500 Total increase (decrease) to Capital Materials

576 LAND

\$ 305,500 Transfer of appropriations from Capital Construction Expenses to Land to purchase Goodrich property
Net budget effect is zero

\$ 19,725 Increase in restricted appropriations for Land Acquisition Expense to purchase Goodrich property
Appropriation increase will be covered by existing restricted funds

D \$ 325,225 Total increase (decrease) to Land

\$ 473,725 TOTAL INCREASE (DECREASE) TO CAPITAL

\$ 603,609 GRAND TOTAL - INCREASE (DECREASE) FOR AMENDMENT

2021 RATES & USER FEES

| DESCRIPTION | GOLF DURING PEAK USE (MARCH-OCTOBER) | 2020 RATES | PROPOSED 2021 RATES |
|------------------------------|---|--|--------------------------------------|
| BIG MET | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$16 | \$16 |
| | 18-hole Weekdays; Weekends and Holidays after 2 pm | \$28 | \$28 |
| | Extra 9-hole Weekdays; Weekends and Holidays after 2 pm | \$12 | \$12 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | | \$7.50 |
| | 9-hole Weekends/Holidays before 2 pm | \$20 | \$20 |
| | 18-hole Weekends/Holidays before 2 pm | \$34 | \$34 |
| | Extra 9-hole Weekends/Holidays before 2 pm | \$14 | \$14 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$10.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekdays; Weekends and Holidays after 2 pm | \$18 | \$18 |
| | Spectator (Walking) | \$3 | \$5 |
| Power Cars | Handicap Fee | \$40 | \$40 |
| | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| Hand Carts | 18-hole (per player/spectator; includes tax) | \$14 | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6 | \$6 |
| | 9-holes | \$5 | \$5 |
| Club Rentals | 18-holes | \$7 | \$7 |
| | 9-hole regular clubs | \$10 | \$10 |
| Golf Pro Lessons | 18-hole regular clubs | \$19 | \$19 |
| | 9-hole junior clubs | \$7 | \$7 |
| | 18-hole junior clubs | \$10 | \$10 |
| | Individual, Head Professional | \$40/half hour | \$40/half hour |
| Golf Outings | | \$70/hour | \$70/hour |
| | Group up to 5 | \$40 per person/hour | \$40 per person/hour |
| | Groups of 12 - 32 with tee times | Cart rental, Jr./ Sr. rates apply | |
| Ski Rentals | Shotgun Starts, Partial or Modified Shotguns, 36-72 players | Sliding schedule ranging from \$44 to \$57/person for shotgun pricing including merchandise prize fund | |
| | Cross Country Ski Rental – Adult, Weekdays | \$10 first hour, \$5 each extra hour | \$10 first hour, \$5 each extra hour |
| | Cross Country Ski Rental – Junior (12 & under), Weekdays | \$7 first hour, \$3 each extra hour | \$7 first hour, \$3 each extra hour |
| | Cross Country Ski Rental – Adult, Weekends & Holidays | 12 first hour, \$5 each extra hour | 12 first hour, \$5 each extra hour |
| Snow Shoe Rentals | Cross Country Ski Rental – Junior (12 & under), Weekends & Holidays | \$8 first hour, \$3 each extra hour | \$8 first hour, \$3 each extra hour |
| | Snow Shoe Rental – Adult, Weekdays | \$8 first hour, \$3 each extra hour | \$8 first hour, \$3 each extra hour |
| | Snow Shoe Rental – Junior (12 & under), Weekdays | \$5 first hour, \$2 each extra hour | \$5 first hour, \$2 each extra hour |
| | Snow Shoe Rental – Adult, Weekends & Holidays | \$10 first hour, \$3 each extra hour | \$10 first hour, \$3 each extra hour |
| | Snow Shoe Rental – Junior (12 & under), Weekends & Holidays | \$6 first hour, \$2 each extra hour | \$6 first hour, \$2 each extra hour |
| Clubhouse Room Rental | Year round | See concessions | See concessions |
| LITTLE MET | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$11.50 | \$11.50 |
| | 9-hole Weekends/Holidays before 2 pm | \$13.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$8 | \$8 |
| | Spectator (Walking) | \$3 | \$5 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| Hand Carts | 9-hole | \$5 | \$5 |

| DESCRIPTION | GOLF DURING PEAK USE (MARCH-OCTOBER) | 2020 RATES | PROPOSED 2021 RATES |
|----------------------|--|--|------------------------|
| Club Rentals | 9-hole regular clubs | \$10 | \$10 |
| | 9-hole junior clubs | \$7 | \$7 |
| Golf Outings | Groups 12-32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule range from \$23 to \$27/person including merchandise prize fund | |
| | Shotguns, Weekends before Memorial Day and in October | \$20.50 per player including merchandise prize fund | |
| MASTICK WOODS | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$11.50 | \$11.50 |
| | 9-hole Weekends/Holidays before 2 pm | \$13.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$8 | \$8 |
| Foot Golf | 18-hole regular | \$10.50 | \$10.50 |
| | 18-hole Weekends/Holidays before 2 pm | \$12.50 | \$12.50 |
| | Spectator (Walking) | \$3 | \$5 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| Hand Carts | 9-hole | \$5 | \$5 |
| Club Rental | 9-hole regular clubs | \$10 | \$10 |
| | 9-hole junior clubs | \$7 | \$7 |
| Soccer Ball | Soccer Ball Rental | \$4 | \$4 |
| Golf Outings | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule ranging from \$23-27/person including merchandise prize fund. | |
| | Shotguns, Weekends before Memorial Day and in Oct. | \$20.50 per player including merchandise prize fund | |
| MANAKIKI | | | |
| Greens Fees | 9-hole Weekdays, (Mon-Thu); Weekends and Holidays after 2 pm | \$19 | \$19 |
| | 18-Hole Weekdays, (Mon-Thu); Weekends and Holidays after 2 pm | \$34 | \$34 |
| | Extra 9-hole Weekdays, (Mon-Thu); Weekends and Holidays after 2 pm | \$15 | \$15 |
| | 9-hole Weekends/Holidays before 2 pm | \$27 | \$27 |
| | 18-hole Weekends/Holidays before 2 pm | \$44 | \$44 |
| | Extra 9-hole Weekends/Holidays before 2 pm | \$17 | \$17 |
| | 9-hole Fridays | \$22 | \$22 |
| | 18-hole Fridays | \$38 | \$38 |
| | Extra 9-hole Fridays | \$16 | \$16 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$12.50 | \$12.50 |
| | Jr./Sr. 18-hole Weekdays; Weekends and Holidays after 2 pm | \$21 | \$21 |
| | Jr./Sr. Extra 9-hole Weekdays; Weekends and Holidays after 2 | \$8.50 | \$8.50 |
| | Spectator (Walking) | \$3 | \$5 |
| | Handicap Fee | \$40 | \$40 |
| | Practice tee | \$5 | \$5 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$14 | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6 | \$6 |
| Hand Carts | 9-hole | \$5 | \$5 |
| | 18-hole | \$7 | \$7 |
| Club Rental | 9-hole regular clubs | \$10 | \$10 |
| | 18-hole regular clubs | \$19 | \$19 |
| Club Rental | 9-hole junior clubs | \$7 | \$7 |
| | 18-hole junior clubs | \$10 | \$10 |

| DESCRIPTION | GOLF DURING PEAK USE (MARCH-OCTOBER) | 2020 RATES | PROPOSED 2021 RATES |
|-------------------------|---|--|---|
| Golf Pro Lessons | Individual-Head Professional | \$45/40minutes; \$80/hour | \$45/40 minutes; \$75.00 |
| | Group Lesson, Two Students | | \$35 each/45 minutes |
| | Group Lesson, Three Students | | \$25/each 50 minutes |
| Golf Outings | Groups of 12 - 32 with tee times | Cart rental, Jr./ Sr. rates apply | |
| | Shotgun Starts, Partial or Modified shotguns, 36 - 72 players | Sliding schedule ranging from \$47-\$72/person for shotgun pricing including merchandise prize fund | |
| SLEEPY HOLLOW | | | |
| Greens Fees | 9-hole Weekdays (Mon-Thu); Weekends and Holidays after 2 pm | \$19 | \$19 |
| | 18-Hole Weekdays (Mon-Thu); Weekends and Holidays after 2 pm | \$34 | \$34 |
| | Extra 9-hole Weekdays (Mon-Thu); Weekends and Holidays after 2 pm | \$15 | \$15 |
| | 9-hole Weekends/Holidays before 2 pm | \$27 | \$27 |
| | 18-hole Weekends/Holidays before 2 pm | \$44 | \$44 |
| | Extra 9-hole Weekends/Holidays before 2 pm | \$17 | \$17 |
| | 9-hole (Fridays) | \$22 | \$22 |
| | 18-hole (Fridays) | \$38 | \$38 |
| | Extra 9-hole (Fridays) | \$16 | \$16 |
| | Jr./Sr. 9-hole | \$12.50 | \$12.50 |
| | Jr./Sr. 18-hole | \$21 | \$21 |
| | Jr./Sr. Extra 9-hole Weekdays; Weekends and Holidays after 2 pm | \$8.50 | \$8.50 |
| | Spectator (Walking) | \$3 | \$5 |
| Handicap Fee | \$40 | \$40 | |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$14 | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6 | \$6 |
| Hand Carts | 9-hole | \$5 | \$5 |
| | 18-hole | \$7 | \$7 |
| Club Rentals | 9-hole regular clubs | \$10 | \$10 |
| | 18-hole regular clubs | \$19 | \$19 |
| Driving Range | 1/2/3 baskets | \$4.50/\$8/\$11.50 | \$4.50/\$8/\$11.50 |
| | Baker's Dozen | \$42 | \$42 |
| Golf Pro Lessons | Individual, Head Professional | \$55/1/2 hour \$100/hour w/video analysis | \$55/1/2 hour \$100/hour w/video analysis |
| | -2 hour package | \$200 | \$200 |
| | -3 hour package | \$270 | \$270 |
| | -10 hour package | \$800 | \$800 |
| Golf Outings | Groups of 12-32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts, Partial or Modified Shotguns, 40-72 players | Sliding schedule for new outings ranging from \$53-\$72/person for shotgun pricing including merchandise prize fund. | |
| SHAWNEE HILLS | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$16 | \$16 |
| | 18-hole Weekdays; Weekends and Holidays after 2 pm | \$28 | \$28 |
| | Extra 9-hole Weekdays; Weekends and Holidays after 2 pm | \$12 | \$12 |
| | 9-hole Weekends/Holidays before 2 pm | \$20 | \$20 |
| | 18-hole Weekends/Holidays before 2 pm | \$34 | \$34 |

| DESCRIPTION | GOLF | | |
|---------------------------|---|---|---|
| | DURING PEAK USE (MARCH-OCTOBER) | | |
| | 2020 RATES | PROPOSED 2021 RATES | |
| | Extra 9-hole Weekends/Holidays before 2 pm | \$14 | \$14 |
| | Par 3 Weekdays | \$10.50 | \$10.50 |
| | Par 3 Weekends/Holidays | \$12.50 | \$12.50 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$10.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekdays; Weekends and Holidays after 2 pm | \$18 | \$18 |
| | Extra 9-hole Jr./Sr Weekdays; Weekends and Holidays after 2 pm | \$7.50 | \$7.50 |
| | Jr./Sr. Par 3 Weekdays Only | \$7.50 | \$7.50 |
| | Spectator (Walking) | \$3 | \$5 |
| Foot Golf | 18-hole Regular | \$10.50 | \$10.50 |
| | 18-hole Weekends/Holidays before 2 pm | \$12.50 | \$12.50 |
| | Jr./Sr. 18-hole Weekdays; Weekends and Holidays after 2 pm | \$8 | \$8 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$14 | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6 | \$6 |
| Hand Carts | 9-hole | \$5 | \$5 |
| | 18-hole | \$7 | \$7 |
| Club Rentals | 9-hole regular clubs | \$10 | \$10 |
| | 18-hole regular clubs | \$19 | \$19 |
| | 9-hole junior clubs | \$7 | \$7 |
| | 18-hole junior clubs | \$10 | \$10 |
| Soccer Ball Rental | Soccer Ball | \$4 | \$4 |
| Driving Range | 1/2/3 baskets | \$4.50/\$8/\$11.50 | \$4.50/\$8/\$11.50 |
| | Baker's Dozen | \$42 | \$42 |
| Golf Pro Lessons | Individual, Professional | \$40/half hour; \$70/hour; \$80/hour w/video analysis | \$40/half hour; \$70/hour; \$80/hour w/video analysis |
| | Group Rate; up to 5 students | \$40/person/hour | \$40/person/hour |
| Golf Outings | Groups of 12 - 32 with tee times | Cart rental, Jr./Sr. rates apply | |
| | Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Sliding schedule ranging from \$47-\$60/person for pricing including merchandise prize fund | |
| | Par 3 Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Sliding schedule ranging from \$25-\$29/person for shotgun pricing including merchandise prize fund | |
| SENECA | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$16 | \$16 |
| | 18-hole Weekdays; Weekends and Holidays after 2 pm | \$28 | \$28 |
| | Extra 9-hole Weekdays; Weekends and Holidays after 2 pm | \$12 | \$12 |
| | 9-hole Weekends/Holidays before 2 pm | \$20 | \$20 |
| | 18-hole Weekends/Holidays before 2 pm | \$34 | \$34 |
| | Extra 9-hole Weekends/Holidays before 2 pm | \$14 | \$14 |
| | Jr./Sr. 9-hole Weekdays; Weekends and Holidays after 2 pm | \$10.50 | \$10.50 |
| | Jr./Sr. 18-hole Weekdays; Weekends and Holidays after 2 pm | \$18 | \$18 |
| | Extra 9-hole Weekdays; Weekends and Holidays after 2 pm | \$7.50 | \$7.50 |
| | Spectator (Walking) | \$3 | \$5 |
| | Handicap Fee | \$40 | \$40 |
| | Practice tee | \$5 | \$5 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| | 18-hole (per player/spectator; includes tax) | \$14 | \$14 |
| | Extra 9-hole (per player/spectator; includes tax) | \$6 | \$6 |
| Hand Carts | 9-hole | \$5 | \$5 |

| DESCRIPTION | GOLF DURING PEAK USE (MARCH-OCTOBER) | 2020 RATES | PROPOSED 2021 RATES |
|--|---|--|-------------------------------|
| Club Rentals | 18-hole | \$7 | \$7 |
| | 9-hole regular clubs | \$10 | \$10 |
| | 18-hole regular clubs | \$19 | \$19 |
| | 9-hole junior clubs | \$7 | \$7 |
| | 18-hole junior clubs | \$10 | \$10 |
| Golf Pro Lessons | Individual, Head Professional | \$45/40 minutes | \$45/40 minutes |
| | | \$75/hour | \$75/hour |
| Golf Outings | Group Rate; 3 or more students | \$20/per person/hour | |
| | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts, Partial or Modified Shotguns, 40 - 72 players | Sliding schedule ranging from \$47 to \$60/person for shotgun pricing including merchandise prize fund | |
| WASHINGTON | | | |
| Greens Fees | 9-hole Weekdays; Weekends and Holidays after 2 pm | \$11.50 | \$11.50 |
| | 9-hole Weekends/Holidays before 2 pm | \$13.50 | \$13.50 |
| | Jr./Sr. 9-hole Weekdays & Holidays after 2 pm | \$8 | \$8 |
| | First Tee Junior 9-hole Weekdays Only | \$1 | \$1 |
| | Spectator (Walking) | \$3 | \$5 |
| Power Cars | 9-hole (per player/spectator; includes tax) | \$8 | \$8 |
| Hand Carts | 9-hole | \$4 | \$5 |
| Club Rentals | 9-hole regular clubs | \$10 | \$10 |
| | 9-hole junior clubs | \$7 | \$7 |
| Driving Range | 1/2/3 baskets | \$4.50/\$8/\$11.50 | \$4.50/\$8/\$11.50 |
| | Baker's Dozen | \$42 | \$42 |
| | First Tee Junior 1 basket | \$1 | \$1 |
| Short Game Practice Area/ Putting Green | Ball stem and one hour use | \$5 | \$5 |
| | Ball Stem Combo Tube (one hour use & driving range) | \$7 | \$7 |
| Golf Pro Lessons | Individual, Head Professional | \$45/40 minutes; \$75/hour | \$45/40 minutes; \$75/hour |
| | Group Lesson, Two Students | \$35 each/45 minutes | \$35 each/45 minutes |
| | Group Lesson, Three Students | \$25 each/50 minutes | \$25 each/50 minutes |
| Golf Outings | Groups of 12 - 32 with tee times | Car rental, Jr./Sr. rates apply | |
| | Shotgun Starts | Sliding schedule ranging from \$23-\$27/person including merchandise prize fund | |
| | Shotguns, Weekends before Memorial Day and in Oct. | \$20.50 per player including merchandise prize fund | |
| ALL COURSES | | | |
| Bonus Rounds Annual Memberships | One year membership in the Bonus Rounds Program | \$30 | \$30 |
| | October-December | \$25 | \$25 |
| GOLF CONCESSIONS | | | |
| Concession | <i>Menu prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at fair and equitable value. Menu prices will be determined at the beginning of each respective season and will be available upon request.</i> | | |

| DESCRIPTION | GOLF DURING PEAK USE (MARCH-OCTOBER) | 2020 RATES | PROPOSED 2021 RATES |
|---|---|--|------------------------|
| Canopy Rental | Shawnee Hills & Seneca | \$50 fee waived with \$100 concession purchase | |
| | Big Met Grille Terrace Rental | \$100 an hour, or \$600 for 6 hours or more. | |
| | | Fee waived for golf outings that purchase greens fees, along with food & beverage. | |
| | Sleepy Hollow Valley View Rental | \$125 an hour, or \$750 for 6 hours or more. | |
| | | Fee waived for golf outings that purchase greens fees along with food & beverage. | |
| <p><i>Rates for juniors (17 & under) and seniors (persons age 60 and over) apply all day, Monday thru Friday, and weekends and holidays after 2 pm from the opening of the course through Tuesday after Columbus Day.</i></p> | | | |
| <p><i>Leagues are eligible for Bonus Rounds; however, individual golfers must each buy a membership.</i></p> | | | |
| <p><i>Individual golf outings, league or shotgun rates may vary based on course availability and/or market at the discretion of the Executive Director of Golf Operations.</i></p> | | | |
| <p><i>"Spring/Fall" (starts Tuesday after Columbus Day) and discounted rates (up to and including the fall rate) are dependent on course conditions and market.</i></p> | | | |
| <p><i>Note: Power car, hand cart and club rentals include sales tax. Golf outings/small group outings must be scheduled in advance by contract.</i></p> | | | |
| <p><i>Price modification can be initiated by the Executive Director of Golf Operations when utilizing marketing solutions like "Golf Now".</i></p> | | | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2020 RATES | PROPOSED 2021 RATES |
|---|--|--|--|
| BIG MET | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays | \$12 | \$12 |
| | 18-hole Weekdays, Weekends & Holidays | \$21 | \$21 |
| | Extra 9-hole Weekdays, Weekends & Holidays | \$9 | \$9 |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks. Monday - Thursday | One free round per paid round, must purchase 18-holes, no rain checks. Monday - Thursday |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 |
| | 18-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$16 | \$16 |
| | Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 |
| | MASTICK WOODS | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays (All Golfers) | \$8.50 | \$8.50 |
| | Replays | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday |
| MASTICK WOODS | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays (All Golfers) | \$8.50 | \$8.50 |
| | Replays | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday | One free round per paid round must purchase 9-holes, no rain checks Monday - Thursday |
| Foot Golf | 18-hole (All golfers) | \$7.50 | \$7.50 |
| MANAKIKI | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays | \$15 | \$15 |
| | 18-Hole Weekdays, Weekends & Holidays | \$24 | \$24 |
| | Extra 9-hole Weekdays, Weekends & Holidays | \$9 | \$9 |
| | An additional \$.50 fee applies to 9-holes on Weekends & Holidays during low use | | |
| | An additional \$1 fee applies to 18-holes on Weekends & Holidays during low use | | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$11.50 | \$11.50 |
| | 18-hole Weekdays, Weekends & Holidays, Juniors & Seniors | 19 | 19 |
| Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$7.50 | \$7.50 | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2020 RATES | PROPOSED 2021 RATES | |
|----------------------|---|--|--|--------|
| SLEEPY HOLLOW | | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays | \$15 | \$15 | |
| | 18-Hole Weekdays, Weekends & Holidays | \$24 | \$24 | |
| | Extra 9-hole Weekdays, Weekends & Holidays | \$9 | \$9 | |
| | <i>An additional \$.50 fee applies to 9-holes on Weekends & Holidays during low use</i> | | | |
| | <i>An additional \$1 fee applies to 18-holes on Weekends & Holidays during low use</i> | | | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$11.50 | \$11.50 | |
| | 18-hole Weekdays, Weekends & Holidays, Weekends, Juniors & Seniors | \$19 | \$19 | |
| | Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$7.50 | \$7.50 | |
| SHAWNEE HILLS | | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays | \$12 | \$12 | |
| | 18-hole Weekdays, Weekends & Holidays | \$21 | \$21 | |
| | Extra 9-hole Weekdays, Weekends & Holidays | \$9 | \$9 | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |
| | Par 3 Weekdays, Weekends & Holidays | \$7.50 | \$7.50 | |
| | Par 3 Replays | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday | |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 | |
| | 18-hole Weekdays, Weekends & Holidays, Weekends, Juniors & Seniors | \$16 | \$16 | |
| | Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 | |
| | Foot Golf | 18-hole (All golfers) | \$7.50 | \$7.50 |
| | | SENECA | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays | \$12 | \$12 | |
| | 18-hole Weekdays, Weekends & Holidays | \$21 | \$21 | |
| | Extra 9-hole Weekdays, Weekends & Holidays | \$9 | \$9 | |
| | Replays | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 18-holes, no rain checks Monday - Thursday | |
| | 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$9.50 | \$9.50 | |

| DESCRIPTION | DURING LOW USE (SPRING/FALL) | 2020 RATES | PROPOSED 2021 RATES |
|--------------------|---|--|--|
| | 18-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$16 | \$16 |
| | Extra 9-hole Weekdays, Weekends & Holidays, Juniors & Seniors | \$6.50 | \$6.50 |
| WASHINGTON | | | |
| Greens Fees | 9-hole Weekdays, Weekends & Holidays (All Golfers) | \$8.50 | \$8.50 |
| | Replays | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday | One free round per paid round, must purchase 9-holes, no rain checks Monday - Thursday |

2021 RATES & USER FEES

| DESCRIPTION | ZOO | 2020 RATES | PROPOSED 2021 RATES | |
|--|---|--------------------|---------------------|--|
| Admissions | Adult (ages 12 and over) | \$16.95* | \$16.95* | |
| | Senior (ages 62 and over) | \$14.95* | \$14.95* | |
| | Junior (ages 2 to 11) | \$12.95* | \$12.95* | |
| | Child (under 2 years of age) | Free | Free | |
| | Zoo Society members (<i>general membership fees are remitted to Cleveland Metroparks semi-annually</i>) | Free | Free | |
| | In-County School Groups – Ages 2-17 | \$2.00** | \$2.00** | |
| | In-County School Group Chaperones – Ages 18+ | \$2.00** | \$2.00** | |
| | Out-of-County School Groups – Ages 2-17 | \$6.50 | \$6.50 | |
| | Out-of-County School Group Chaperones – Ages 18+ | \$6.50 | \$6.50 | |
| | Youth Groups – Ages 2- 17 | \$6.50 | \$6.50 | |
| | Youth Group Chaperones – Ages 18+ | \$6.50 | \$6.50 | |
| | Groups | 12.50 | 12.50 | |
| | Walks and Runs | \$6.50 | \$6.00-\$12.00 | |
| | Military (and immediate family) | \$10.00 | \$10.00 | |
| | Reciprocal Zoo Membership | \$8.50 | \$8.50 | |
| | Rainforest Admission on Free Monday | \$5.50 | \$5.50 | |
| | <i>Free Hours: Residents of Cuyahoga County and Hinckley Township of Medina County will receive fee-exempt Zoo only admission on Mondays except legal holidays that fall between Memorial Day-Labor Day.</i> | | | |
| Giraffe Feeding | General Public (ages 2 and older) | \$2.50 (3 for \$5) | \$2.50 (3 for \$5) | |
| | Zoo Society Members | \$2.50 (3 for \$5) | \$2.50 (3 for \$5) | |
| Birthday Party Package | <i>Cleveland Zoological Members only (ages 2-12)</i> | | | |
| | <i>Admission to Zoo and The RainForest, selected food packages and exclusive use of the Orchid Room (for two hours) in The RainForest. Arrangements are made in advance through the Special Events and Experiences office, maximum of 20 guests. (Aramark remits food sales monthly).</i> | | | |
| | Birthday Party Package | \$415.00-\$500.00 | \$400.00-\$800.00 | |
| Other Fees | Face Painting | \$75.00 | \$75.00 | |
| | Live Animal Encounter | \$150.00 | \$200.00 | |
| | 4D Theater | \$4.00 | \$4.00 | |
| | Nectar (seasonal) | \$2.50 | \$2.50 | |
| | Train (per person charge) | \$2.50 | \$2.50 | |
| | Camel Rides (per person charge) | \$6.00 | \$6.00 | |
| | Zoo Keys | \$3.00 | \$3.00 | |
| | Total Experience Package: (includes unlimited Zoo Key, Train, 4D Theater & Carousel; also receive \$1.00 off Giraffe Feed, Lorikeet Feed, Camel Ride.) | | | |
| | General Public | \$9.95**** | \$9.95**** | |
| | Zoo Society Members | \$8.95**** | \$8.95**** | |
| Value Ticket (includes single use of carousel OR train,). | | | | |
| General Public | \$7.75 | \$7.75 | | |
| Zoo Society Members | \$7.25 | \$7.25 | | |
| Annual Total Experience Package (for CZS Members): (includes Zoo Key, Train, 4D Theater & Carousel; also receive \$1.00 off Giraffe Feed, Lorikeet Feed, Camel Ride) | | | | |
| Family, Family Plus and Family Select Memberships | \$84.00 | \$84.00 | | |
| Zoo Society Members | \$54.00 | \$54.00 | | |
| Education Classes (<i>depending upon nature of program</i>) | \$4.00-\$7,000.00 | \$4.00-\$7,000.00 | | |
| Out-of-County outreach “Traveling Professor Wylde” | \$100.00-\$800.00 | \$100.00-\$800.00 | | |

| DESCRIPTION | ZOO | 2020 RATES | PROPOSED 2021 RATES |
|--------------------------------|---|-----------------------------|-----------------------------|
| | Carousel - General Public | \$3.00 | \$3.00 |
| | Carousel - Zoo Society Members | \$2.50 | \$2.50 |
| | Unlimited Carousel Ride Pass General Public | \$8.00 | \$8.00 |
| | Unlimited Carousel Ride Pass Zoo Society Members | \$6.00 | \$6.00 |
| Zoo Rentals | Total Zoo Rental | \$100.00-\$15,000.00 | \$100.00-\$20,000.00 |
| | The RainForest | \$3,000.00 | \$100.00-\$3,000.00 |
| | Stillwater Place <i>(Price to be quoted based on number of attendees and additional needs including food)</i> | \$50.00-\$30,000.00 | \$100.00-\$30,000.00 |
| | Windows on the World Room | \$75.00/hour-2 hour minimum | \$75.00/hour-2 hour minimum |
| | Auditorium | \$75.00/hour-2 hour minimum | \$75.00/hour-2 hour minimum |
| | Palava Hut | \$1,000.00/day | \$500.00-\$1,000.00 |
| | Tucker Court | \$300.00/day | \$300.00/day |
| | Primate Canopy | \$300.00/day | \$300.00/day |
| | Waterfowl Lake Tent | \$300.00/day | \$300.00/day |
| | Carousel 1 (formerly Savanna Ridge) | \$300.00/day | \$300.00/day |
| | Carousel 2 (formerly Wild Wings) | \$300.00/day | \$300.00/day |
| | Primate, Cat & Aquatics | \$1,200.00/night | \$100.00-\$1,200.00 |
| | Reinberger Homestead | \$800.00/night | \$800.00/night |
| | Wolf Cabin | \$800.00/night | \$800.00/night |
| | African Elephant Crossing | \$1,500.00/night | \$100.00-\$1,500.00 |
| | Wade Hall and Deck | \$1,000.00/night | \$100.00-\$1,000.00 |
| | Photos | \$100.00/hr | \$100.00/hr |
| | Premium Live Animal Encounter - Events | \$500.00 | \$500.00 |
| Live Animal Encounter - Events | \$150.00 | \$200.00 | |
| Ceremonies | \$500.00/90 min. | \$500.00/90 min. | |

Groups: A group shall consist of 20 or more people. Arrangements for rates shall be made at least one month prior to visit. Payment must be received at least 72 hours prior to visit.

- Groups that have not paid in advance will be cancelled and charged full admission at the gate.
- Groups/admissions/rental fees may vary based on availability and/or market at the discretion of the Executive Director of Cleveland Metroparks Zoo.

School groups: All school and groups, public or private, registered with the State Department of Education as a school and having an IRN number. Minimum group size: five (5) students and one (1) teacher.

Youth groups: Groups such as youth groups, church groups, boy and girl scouts and YMCA/YWCA, pre-schools and headstarts not contained in a school building. Minimum group size: five (5) students and one (1) adult.

- For all School groups and Youth Groups may receive one free chaperone admission for each set of 10 juniors (ages 2-17) registered in advance. Additional chaperones will receive discounted admission if registered in advance.**
- A ratio of one (1) chaperone for every 10 students is the minimum required for all School Groups and Youth Groups. Bus driver for pre-registered group enters free.

Visitors with Disabilities: With a reservation, and at least five (5) clients, all groups of people with disabilities (physical and developmental) are admitted for \$2.00 per person, regardless of residency status. This group type cannot receive discounted admission for more chaperones than clients (max 1:1 ratio).

Zoo-related organizations: Upon presentation of identification and/or membership cards, members of these organizations will be admitted free to the Zoo and The RainForest: AZA, AAZK, AAZV and Intermuseum Council.

* \$2.00 discount for admission tickets purchased online

** One chaperone receives free admission per 10 junior admissions (ages 2-17) in advance. Additional chaperones for In-County School Groups (\$2.00), Out-of-County School Groups (\$6.50) and Youth Groups (\$6.50) at discounted rate.

*** Price range pending finalization of group bundling conversation

| DESCRIPTION | | CHALET | |
|---|---|---|--|
| | | CURRENT 2020-2021 SEASON RATES | PROPOSED 2021/2022 SEASON RATES |
| Spring, Summer & Fall Rentals | | | |
| <i>March 16-Nov. 14 Sat/Sun</i> | Basic Chalet/Tent | \$600 | \$600 |
| | Chalet/Tent/Concessions | \$650 | \$650 |
| <i>10:30am-10:30pm</i> | Early Entry | \$75/hr | \$75/hr |
| | 3-Hour Pre-Event Planning | \$300 | \$300 |
| <i>10:30pm-midnight Sat/Sun</i> | After Hours Fee | \$100/hr | \$100/hr |
| | Wedding & Special Event Package | \$1,300 | \$1,300 |
| <i>10:30am -10:30pm Mon-Fri</i> | <i>(Includes building, concession, 2-tents, 3-hours pre-event planning, janitorial services after event - 150 guests or less)</i> | | |
| | Wedding & Special Event Package | \$1,250 | \$1,250 |
| <i>10:30am-10:30pm Half Day - PM Fri. Evening</i> | <i>(Includes building, concession, 2-tents, 3-hours pre-event planning, janitorial services after event - 150 guests or less)</i> | | |
| | Ranger | Current Rate | Current Rate |
| <i>5:00pm-10:30pm</i> | After Hours Fee | \$100/hr | \$100/hr |
| | Basic Chalet/Tent | \$400 | \$400 |
| | Chalet Concession | \$450 | \$450 |
| | Early Entry | \$75/hr | \$75/hr |
| | Hourly Rental (2 hour minimum) as available | \$85/hr | \$85/hr |
| | Additional Charges: | | |
| | Rangers | Current Rate | Current Rate |
| | Hayride: 4 trips minimum/maximum 25 riders | \$300 | \$300 |
| | 4-6 trips | \$65/each trip over 4 | \$65/each trip over 4 |
| | 7-12 trips | \$65/each wagon over 6 | \$65/each wagon over 6 |
| | 13 or more trips | \$65/each wagon over 12 | \$65/each wagon over 12 |
| | Tent Rental (small size available) | \$40-\$350 | \$40-\$350 |
| <i>Business Day Mon-Fri 8am-4pm</i> | Basic Chalet/Tent | \$450 | \$450 |
| | Chalet/Refrigerator/Tent | \$500 | \$500 |
| | Early Entry | \$75/hr | \$75/hr |
| | Birthday Party Rental <i>(During Public Hours-Designated Times. Food must be purchased from Concession. May bring a birthday cake).</i> | \$50 | \$50 |
| | Season Passes | | |
| | -Individual Adult | \$60 | \$60 |
| | -Individual Child | \$50 | \$50 |
| | -Family (up to 4) | \$150 | \$150 |
| | Pre-Holiday Season Pass (through December 24th) | | |
| | -Individual Adult | \$54 | \$54 |
| | -Individual Child | \$45 | \$45 |
| | -Family (up to 4) | \$135 | \$135 |
| <i>Weekends/Holidays</i> | Admission | | |
| | -Adult | \$12 | \$12 |
| | -Child | \$10 | \$10 |
| | -One Ride Ticket | \$6 | \$6 |
| | -One Ride Upgrade (adult/child) | \$6/\$4 | \$6/\$4 |
| | Group Admission | | |
| | -Adult | \$11 | \$11 |
| | -Child | \$9 | \$9 |
| <i>Discount</i> | Locker Fees | \$0.75 | \$0.75 |
| | Military Discount (maximum 6 people - Military ID required) | 50% off | 50% off |

| DESCRIPTION | CHALET | CURRENT 2020-2021 SEASON RATES | PROPOSED 2021/2022 SEASON RATES |
|--|---|--|--|
| | Private Rental | | |
| | -100 patrons, 3-hr rental | \$800 | \$800 |
| | -Over 100 patrons | \$9/each | \$9/each |
| | -Additional hour of private tobogganing following initial 3 hr rental – 100 patrons | \$250 | \$250 |
| | Early Entry (Set Up) | \$65/hr | \$65/hr |
| | -After Event Building Use (Non Tobogganing) | \$100/hr | \$100/hr |
| | Additional Charges | | |
| | -Ranger | Current Rate | Current Rate |
| | Small Group Party Rental (Maximum 150 Riders) <i>(Available Fridays Public Hours Only, excludes Holiday Hours. Other discounts and rates do apply.)</i> | | |
| | -30 riders for 4 hour period | \$300 | \$300 |
| | -Maximum 50 riders per group – Rate Per Person over 30 | \$9/each | \$9/each |
| | Public Per-Person admission | | |
| | Saturday/Tractor/Dance (6-10 pm) | | |
| | -Adult | \$9 | \$9 |
| | -Child | \$7 | \$7 |
| | Group Rates – Building, Grounds and Concession Open | | |
| | Day Rides | | |
| | -Preschool & Seniors pre-arranged | \$120/wagon | \$120/wagon |
| | -Tractor-Drawn Wagons | \$175/tractor | \$175/tractor |
| | Public Hayrides pre-arranged tractor-drawn wagons; includes square dance <i>(Saturday Evenings)</i> | \$175/wagon | \$175/wagon |
| | Canopy Rental Packages | | |
| | Saturday Hayrides | | |
| | -Tent Rental Only | \$200 | \$200 |
| | -Tent and 1 Hay Wagon | \$350 | \$350 |
| | -Tent and 2 Hay Wagons | \$500 | \$500 |
| | -Tent and 3 Hay Wagons | \$650 | \$650 |
| | -Tent and 4 Hay Wagons | \$800 | \$800 |
| | No Public Hayrides on Sunday | | |
| | 3 - Tractor drawn, private wagon with building rental | \$500 | \$500 |
| | Concessions | | |
| Oct. 14-March 16 | <i>Menu prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at fair and equitable value. Menu prices will be determined at the beginning of each respective season, and will be available upon request</i> | | |
| With rental, 2 weeks advance notice; payment 2 weeks prior to event with final deposit | Carbonated beverages (includes ice) – 12oz cans | \$20/case | \$20/case |
| | Ice (per bag) | \$3 | \$3 |
| | Coffee – 64oz pot, 20oz coffee packet filter, cream, sugar & stirrers | \$10 | \$10 |
| | Coffee Cups – Sleeve of 50, 12oz, hot cups | \$8 | \$8 |
| | Toboggan Season Buffet | <i>Items/prices vary, depending upon request</i> | |
| | <i>Manager approved discounted rates may apply based on market and/or availability. Non-profit organizations receive a 10% discount on spring, summer and fall rentals.</i> | | |

| DESCRIPTION | LEDGE POOL/WALLACE LAKE | 2020 RATES | PROPOSED 2021 RATES | |
|---------------------------------|--|---|---------------------|---------|
| Ledge Pool & Recreation Area | <u>Advanced Sale – Season Pass</u> | | | |
| | -Individual (tax district) | \$70 | \$70 | |
| | -Individual (non-tax district) | \$85 | \$85 | |
| | -Family (2-6 people, tax district) | \$115 | \$115 | |
| | -Family (2-6 people, non-tax district) | \$145 | \$145 | |
| | <i>(Pre-Season; December – May 1st \$10 Discount for Individual and \$15 Discount for Family)</i> | | | |
| | <u>Season Pass</u> | | | |
| | -Individual (tax district) | \$80 | \$80 | |
| | -Individual (non-tax district) | \$95 | \$95 | |
| | -Family (2-6 people, tax district) | \$130 | \$130 | |
| | -Family (2-6 people, non-tax district) | \$160 | \$160 | |
| | -Season Pass ID Replacement | \$3 | \$3 | |
| | -Child Care Provider/Additional Family Member Pass | \$45 | \$45 | |
| | <u>Admissions</u> | | | |
| | -Adult | \$7 | \$7 | |
| | -Child (3-11 years) | \$6 | \$6 | |
| | -Child (2 years and under) | Free | Free | |
| | -Senior (65 and over) | Free | Free | |
| | -Advanced sale swim ticket | \$5 | \$5 | |
| | Admission Discount | <u>Military Discount (maximum 6 people – Military ID required)</u> | 50% off | 50% off |
| | | <u>Swim Lessons</u> | | |
| | | -Non-member | \$70 | \$70 |
| | | -Member | \$50 | \$50 |
| | | <u>Junior Lifeguarding Course</u> | | |
| | | -Non-member | \$70 | \$70 |
| | | -Member | \$50 | \$50 |
| | | <u>Lifeguard Course</u> | | |
| | | -Full Course | \$215 | \$215 |
| | | -Review Course | \$90 | \$90 |
| | -Waterfront Lifeguard Module | \$90 | \$90 | |
| | <u>Lifeguard Instructor Course</u> | \$215 | \$215 | |
| | <u>Water Safety Instructor Course</u> | \$215 | \$215 | |
| | <u>Pool Party Rental Package (tent/tables plus admission for up to 15)</u> | | | |
| | -Non-member | \$100 | \$100 | |
| | -Member | \$75 | \$75 | |
| | <u>Private Pool Party Rentals</u> | | | |
| | -Private Rental with 3 Lifeguards | \$215 | \$215 | |
| | -Non-profit Groups/Employees | \$165 | \$165 | |
| | <u>ARC Babysitter's Training</u> | | | |
| | -Non-member | \$80 | \$80 | |
| | -Member | \$60 | \$60 | |
| | <u>ARC CPR for the Professional Rescuer Challenge Course</u> | \$50-\$80 | \$50-\$80 | |
| | <u>ARC Community CPR/First Aid</u> | \$50-\$80 | \$50-\$80 | |
| | <u>Private Swim Lesson</u> | \$25 | \$25 | |
| | <u>Boy Scout/Girl Scout Swim Badge Assessment</u> | \$15 | \$15 | |
| | <u>Paddleboat</u> | | | |
| | -2-3 Person Rental for ½ hour | \$12 | \$12 | |
| | -4-5 Person Rental for ½ hour | \$12 | \$12 | |
| | -2-3 Person Rental for 1 hour | \$15 | \$15 | |
| | -4-5 Person Rental for 1 hour | \$15 | \$15 | |
| Ledge Rock Café Food Concession | <i>Menu Prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at a fair and equitable value. Menu prices will be determined at the beginning of each respective season and will be available upon request</i> | | | |
| Wallace Lake | <u>Paddleboats</u> | | | |
| | -2-3 Person Rental for ½ hour | \$12 | \$12 | |
| | -4-5 Person Rental for ½ hour | \$12 | \$12 | |

| DESCRIPTION | <u>LEDGE POOL/WALLACE LAKE</u> | 2020 RATES | PROPOSED 2021 RATES |
|--------------------------------|--|------------|---------------------|
| Wallace Lake Concession | -2-3 Person Rental for 1 hour | \$15 | \$15 |
| | -4-5 Person Rental for 1 hour | \$15 | \$15 |
| | <i>Kayaks</i> | | |
| | -1-Person Rental for 1 hour | \$20 | \$20 |
| | <i>Stand-up Paddle Board Rental</i> | | |
| | -1 hour | \$20 | \$20 |
| | <i>Menu Prices will fluctuate with suppliers, market value, availability and brands; however, prices will be set at a fair and equitable value. Menu prices will be determined at the beginning of each respective season and will be available upon request</i> | | |

| DESCRIPTION | <u>OUTDOOR EXPERIENCES</u> | 2020 RATES | PROPOSED 2021 RATES |
|----------------------------|---|---------------|---------------------|
| Outdoor Experiences | Classrooms and Conference Rooms | \$25-\$100/hr | \$25-\$100/hr |
| | Bus Tours | \$15-\$1,500 | \$15-\$1,500 |
| | Brecksville Nature Center Water Lab (<i>Groups up to 30 participants</i>) (<i>May-Oct.</i>) | \$30-\$70 | \$30-\$70 |
| | Summer Day Camps | \$30-\$500 | \$30-\$500 |
| | Value added public programs | \$2-\$300 | \$2-\$300 |
| | O.R. Programs (<i>See specific course offerings in catalogs</i>) | \$5-\$1,200 | \$5-\$1,200 |
| | O.R. Equipment Rentals | \$5-\$100 | \$5-\$100 |
| | Group Programs | \$30-\$1,000 | \$30-\$1,000 |
| | Out of County Programs | \$50-\$500 | \$50-\$500 |

| DESCRIPTION | PARK OPERATIONS/RANGER DEPARTMENT/MARINAS | 2020 RATES | PROPOSED 2021 RATES | |
|---|---|--|---------------------|------|
| Park Operations | <u>Conference Room Rentals – Weekdays & Weekends</u> | | | |
| | - Hickory Room (seats 70 max. auditorium style 50 max. classroom style) | \$75/hr (2hr. min.) | \$75/hr (2hr. min.) | |
| | <i>(Includes use of room, kitchen with microwave and refrigerator (no stove) and building host fee; room set up; dishes/silverware/tablecloths/pitchers/cups/glasses, dry erase board with markers)</i> | | | |
| | <u>Overhead Computer Projector Rental</u> | \$25/hr. | \$25/hr. | |
| | <u>Fishing Guide Permit</u> | | | |
| | -In County | \$50/annually | \$50/annually | |
| | -Out of County | \$100/annually | \$100/annually | |
| | <i>Note: Rentals are not available for groups or organizations who produce revenue from event or program taking place while renting a facility. For community groups, clubs, corporate, business etc.</i> | | | |
| | Ranger Department | <u>Parking/Boat Launch Violation Fees</u> | | |
| | | General Offense Parking/Boat Launch Ticket | | |
| -Fine remitted within 30 days | | \$25 | \$30 | |
| -Fine remitted within 30-59 days | | \$50 | \$50 | |
| -Fine remitted within 60-90 days | | \$100 | \$100 | |
| Handicapped Parking Violation Fees | | | | |
| -Fine remitted within 30 days | | \$250 | \$250 | |
| -Fine remitted within 30-50 days | | \$350 | \$350 | |
| -Fine remitted within 50-90 days | | \$500 | \$500 | |
| Rivergate Heritage Parking | | 351.03 Prohibited Standing or Parking Spaces: | | |
| | -A1 On sidewalk or trail; within 10 days | \$15 | \$25 | |
| | -A1 On sidewalk or trail; after 10 days | \$25 | \$35 | |
| | -A2 In front of driveway; within 10 days | \$15 | \$25 | |
| | -A2 In front of driveway; after 10 days | \$25 | \$35 | |
| | -A4 Within 10 ft of fire hydrant; within 10 days | \$15 | \$25 | |
| | -A4 Within 10 ft of fire hydrant; after 10 days | \$25 | \$35 | |
| | -A5 On crosswalk; within 10 days | \$15 | \$25 | |
| | -A5 On crosswalk; after 10 days | \$25 | \$35 | |
| | -A14 Where signs prohibit parking; within 10 days | \$15 | \$25 | |
| | -A14 Where signs prohibit parking; after 10 days | \$25 | \$35 | |
| | -A15 Within one foot of another parked vehicle; within 10 days | \$15 | \$25 | |
| | -A15 Within one foot of another parked vehicle; after 10 days | \$25 | \$35 | |
| | -A16 Parking lot, fee required; within 10 days | \$20 | \$30 | |
| | -A16 Parking lot, fee required; after 10 days | \$30 | \$40 | |
| | -351.04 Parking; handicapped location; within 30 days | \$40 | \$250 | |
| | -351.04 Parking; handicapped location; within 30-50 days | \$50 | \$350 | |
| | -351.04 Parking; handicapped location; within 50-90 days | \$500 | \$500 | |
| | <u>Ranger Special Detail Fees for patron-reserved park events</u> | | \$45 | \$45 |
| | Tow General | | | \$40 |
| E. 55 th Marina | <i>(January 1-December 31)</i> | | | |
| | 24' Dock (April 15-October 16) | \$1,320 | \$1,320 | |
| | 28' Dock (April 15-October 16) | \$1,543 | \$1,543 | |
| | 30' Dock (April 15-October 16) | \$1,654 | \$1,654 | |
| | 32' Dock (April 15-October 16) | \$1,764 | \$1,764 | |
| | 36' Dock (April 15-October 16) | \$1,984 | \$1,984 | |
| | 40' Dock (April 15-October 16) | \$2,205 | \$2,205 | |

| DESCRIPTION | PARK OPERATIONS/RANGER DEPARTMENT/MARINAS | 2020 RATES | PROPOSED 2021 RATES |
|--|--|--------------------------|--------------------------|
| EN Marina | Winter Storage (October 16-April 15) | \$275 | \$275 |
| | Fall Extended Transient Dockage | \$175/November | \$175/November |
| | Transient Dockage | \$1.75/Ft./Night | \$1.75/Ft./Night |
| | 7' Beam & under (May 1 st - October 16 th) | \$1,485 | \$1,485 |
| | 7'1" - 7'6" Beam (May 1 st - October 16 th) | \$1,610 | \$1,610 |
| | 7'7" - 8' Beam (May 1 st - October 16 th) | \$1,680 | \$1,680 |
| | 8'1" - 8'6" Beam (May 1 st - October 16 th) | \$1,825 | \$1,825 |
| | 8'7" - 9' Beam (May 1 st - October 16 th) | \$1,925 | \$1,925 |
| | 9'1" - 9'6" Beam (May 1 st - October 16 th) | \$2,025 | \$2,025 |
| | 9'7" - 10' Beam (May 1 st - October 16 th) | \$2,130 | \$2,130 |
| | 10'1" - 10'6" Beam (May 1 st - October 16 th) | \$2,235 | \$2,235 |
| | 10'7" - 11' Beam (May 1 st - October 16 th) | \$2,320 | \$2,320 |
| | 11'1" - 11'6" Beam (May 1 st - October 16 th) | \$2,425 | \$2,425 |
| | 11'7" - 12' Beam (May 1 st - October 16 th) | \$2,530 | \$2,530 |
| | Jet Ski In-Water (May 1 st - October 16 th) | \$405 | \$405 |
| Rack Dockage (May 1 st - April 30 th) | \$1,880 | \$1,880 | |
| Summer Boat Storage (May 15 st - Sept. 30 th) | \$3.50 per sq.ft. | \$3.50 per sq.ft. | |
| Summer Trailer Storage (May 15 th - Sept.30 th) | | | |
| Single-Axle | \$200 | \$200 | |
| Dual-Axle | \$210 | \$210 | |
| Tri-Axle | \$220 | \$220 | |
| Wildwood Marina | Docks 1-6; East & West Side | \$900 | \$900 |
| | Docks 7-10; East & West Side | \$1,260 | \$1,260 |
| Boat Launch Facilities | Launch Fees (daily/seasonal/special event) | \$5-\$50 | \$5-\$50 |
| | Winter Storage (October 15 th - May 14 th) | \$18.99 per ft. | \$18.99 per ft. |
| Food & Beverage Rental Spaces | Scenic Valley Room (Emerald Necklace Marina) | \$200/hr (min. 2 hrs) | \$200/hr (min. 2 hrs) |
| | Lock 44 Room (Merwin's Wharf) | \$100/hr (min. 2 hrs) | \$100/hr (min. 2 hrs) |
| | Green Space adjacent to Merwin's Wharf | \$50/hr (min. 2 hrs) | \$50/hr (min. 2 hrs) |
| | Merwin's Wharf Entire Restaurant (only on days when restaurant is closed to public) | \$150/hr (min. 2 hrs) | \$150/hr (min. 2 hrs) |
| | E.55 On the Lake Patio | \$50/hr (min. 2 hrs) | \$50/hr (min. 2 hrs) |
| | E.55 On the Lake Sand Volleyball Court (only available when leagues are not scheduled) & Bocce Court | \$25/hr (min. 2 hrs) | \$25/hr (min. 2 hrs) |
| | Boarding Pass | \$0-\$25 | \$0-\$25 |
| | Private Boat Rental (weddings/company outings) subject to limits of water taxi schedule | \$150/hr | \$150/hr |
| Parking Lots | Daily Rate | \$2-\$10 | \$2-\$10 |
| | Special Event Rate | \$5-\$40 | \$5-\$40 |

*Cleveland Metroparks may decide to waive water taxi fees if corporate Sponsorship is secured.

| DESCRIPTION | <u>MARKETING/SPECIAL EVENTS/EXPERIENCES/FINANCE</u> | 2020 RATES | PROPOSED 2021 RATES |
|--|---|-----------------------------|-------------------------------|
| MARKETING SPECIAL EVENTS EXPERIENCES | Shelters – Tier I – (Weekdays – Mon.-Fri.) | \$150 | \$150 |
| | (Weekends - Sat., Sun. & Holidays) | \$225 | \$225 |
| | Shelters – Tier II – (Weekdays – Mon.-Fri.) | \$100 | \$100 |
| | (Weekends – Sat., Sun. & Holidays) | \$175 | \$175 |
| | *Brookside Valley Event Site: | | |
| | Special Event (Monday – Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Special Event (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Large Group (Monday-Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Large Group (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Picnic (Monday – Friday) | \$50-\$50,000 | \$50-\$50,000 |
| | Picnic (Saturday, Sunday & Holidays) | \$50-\$50,000 | \$50-\$50,000 |
| | Ball Diamonds (Monday – Friday) | \$75/4hrs | \$75/4hrs |
| | Athletic & Multipurpose Fields (Monday – Sunday) | \$75/4hrs | \$75/4hrs |
| | Nature Centers – (Monday-Sunday as available) | | |
| | -Rocky River | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -North Chagrin | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -CanalWay Center | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -Watershed Stewardship Center | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | -Look About Lodge | \$75/hr (2hr. min) | \$75/hr (2hr. min) |
| | All Nature Centers – (6PM – Midnight) | \$800 | \$800 |
| | Birthday Parties | \$175/2hrs | \$175/2hrs |
| | AV Rentals | \$25 | \$25 |
| | Clean Up Fee | Included in Fee | Included in Fee |
| | Commercial Photo | | |
| | -Half Day | \$375 (5 hours or less.) | \$375 (6 hours or less) |
| | -Full Day | | \$750.00 (6-24 hours) |
| | Fishing Permit | \$50 | \$50 |
| | Common use of existing photo, slide, video or illustrations | | |
| | Image use | \$150/image | \$150/image |
| | Minute | \$50/minute | \$50/minute |
| | Speakers Bureau | | |
| | Presentation within tax district | No Charge | No Charge |
| | Presentation outside tax district | No Charge | No Charge |

| DESCRIPTION | <u>MARKETING/SPECIAL EVENTS/EXPERIENCES/FINANCE</u> | 2020 RATES | PROPOSED 2021 RATES | |
|---|---|-----------------------|---|--|
| MARKETING SPECIAL EVENTS EXPERIENCES (continued) | Exercise/Fitness/Dog Training, etc. (for profit groups) (Scheduled in general area – limited to 25 registrants per session, depending on area used). | \$25 | \$25 | |
| | Game Packages (Equipment offered in nine picnic areas when permit issued for reservable picnic shelters) | \$25 per day | \$25 per day | |
| | *Lakefront | \$50-\$50,000 | \$50-\$50,000 | |
| | **Races & A-thons | \$100-\$20,000 | \$100-\$20,000 | |
| | ***Rivergate | \$150-\$50,000 | \$150-\$50,000 | |
| | Weddings Ceremonies scheduled in general/shared-use areas (never in general public shelters) or any Park District Facility | \$100 per ceremony | \$100,00- \$500.00 per (2) hours | |
| | “Emerald Necklace” Publication | | | |
| | -Annual subscription fee in tax district | Free | Free | |
| | -Annual subscription fee non-tax district | Free | Free | |
| | Hinckley Lake Boathouse – (Rowboats, Canoes and Single Kayaks, Stand-up Paddleboard, Corcl) | | | |
| | 1 hour | \$20 | \$20 | |
| | 2 hours | \$26 | \$26 | |
| | 3 hours | \$32 | \$32 | |
| | Tandem Kayaks | | | |
| | 1 hour | \$22 | \$22 | |
| | 2 hours | \$24 | \$24 | |
| | 3 hours | \$28 | \$28 | |
| | Paddle Boat with Canopy | | | |
| | 1 hour | \$24 | \$24 | |
| | 2 hours | \$28 | \$28 | |
| | 3 hours | \$32 | \$32 | |
| | Pontoon Boat – 9 person (2 hour limit per renter) | \$65 | \$70 | |
| | Pontoon Boat – 12 person (2 hour limit per renter) | \$75 | \$80 | |
| | *Wendy Park | \$50-\$50,000 | \$50-\$50,000 | |

*Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$50-\$50,000.

** Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$100-\$50,000.

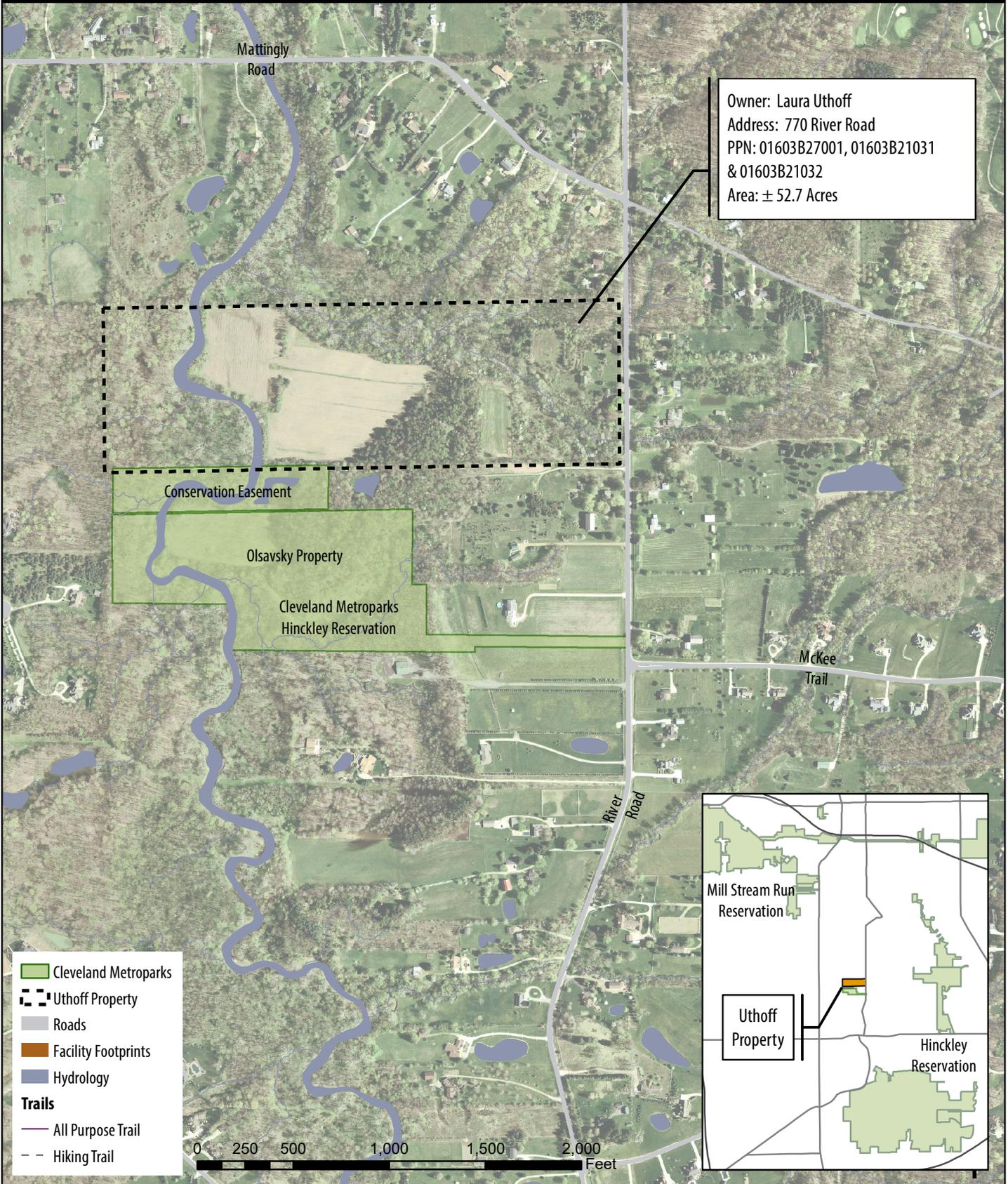
*** Price to be quoted based on number of attendees and or square footage utilized, as well as additional needs such as fencing, portable restrooms, refuse, operations, marketing and ranger staff support, food and beverage. Price ranges from \$150-\$50,000.

| FINANCE DEPARTMENT | | | |
|---------------------------|--------------------------------|---------------|---------------|
| | Non-clearing,* returned checks | \$30.00/check | \$30.00/check |

*As defined by administrative procedure.

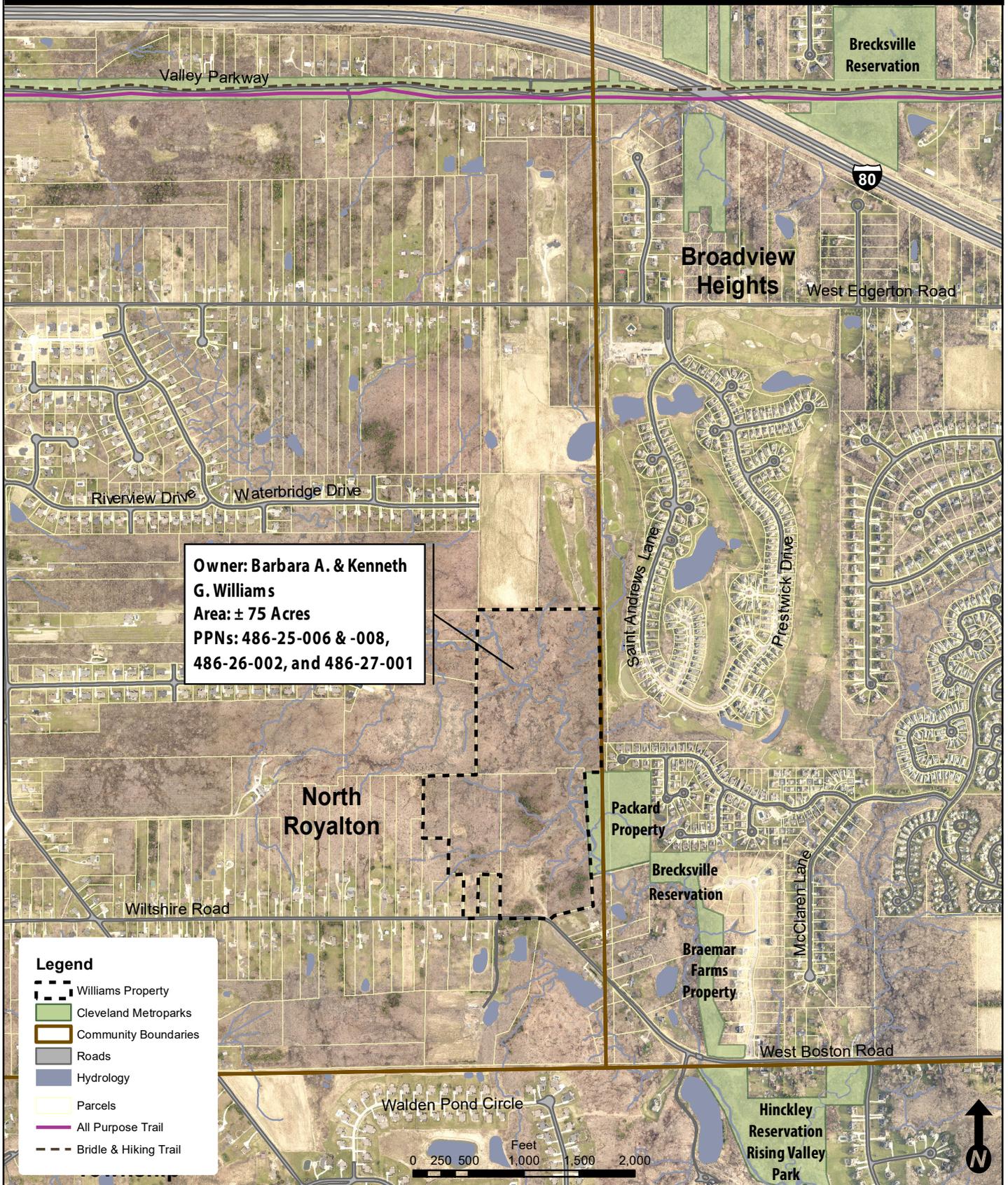
Hinckley Reservation

Uthoff Property - Hinckley Township



Brecksville Reservation

Williams Property



Owner: Barbara A. & Kenneth G. Williams
Area: ± 75 Acres
PPNs: 486-25-006 & -008, 486-26-002, and 486-27-001

Legend

- Williams Property
- Cleveland Metroparks
- Community Boundaries
- Roads
- Hydrology
- Parcels
- All Purpose Trail
- Bridle & Hiking Trail

**Resolution of Authorization
Clean Ohio Conservation Fund
East Branch Rocky River Preservation Project: Hinckley Reservation
October 15, 2020**

WHEREAS, the State of Ohio, through the Ohio Public Works Commission, administers financial assistance for greenspace conservation, through the Clean Ohio Conservation Fund program, and

WHEREAS, Cleveland Metroparks desires financial assistance provided under the Clean Ohio Conservation Fund program, and

WHEREAS, Cleveland Metroparks desires to acquire and permanently protect ±52.7 acres as part of Hinckley Reservation, referred to as the Uthoff Property, and

NOW THEREFORE, be it resolved by the Board of Park Commissioners of the Cleveland Metropolitan Park District:

That the Board of Park Commissioners of the Cleveland Metropolitan Park District approves filing this application for financial assistance.

That Brian M. Zimmerman, Chief Executive Officer, is hereby authorized and directed to execute and file this application with the Ohio Public Works Commission and to provide all information and documentation required to become eligible for possible funding assistance and further, that Brian M. Zimmerman is authorized to enter into any agreements as necessary and appropriate for obtaining this financial assistance.

That the Board of Park Commissioners of the Cleveland Metropolitan Park District does agree to obligate the funds required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms of the Clean Ohio Conservation Fund program.

Bruce G. Rinker, President
Board of Park Commissioners

CERTIFICATE OF RECORDING OFFICER

I, the undersigned, hereby certify that the foregoing is a true and correct copy of the resolution adopted by Cleveland Metroparks on the 15th day of October 2020, and that I am duly authorized to execute this certificate.

Brian M. Zimmerman
Chief Executive Officer

**Resolution of Authorization
Clean Ohio Conservation Fund
East Branch Rocky River Preservation Project: Brecksville Reservation
October 15, 2020**

WHEREAS, the State of Ohio, through the Ohio Public Works Commission, administers financial assistance for greenspace conservation, through the Clean Ohio Conservation Fund program, and

WHEREAS, Cleveland Metroparks desires financial assistance provided under the Clean Ohio Conservation Fund program, and

WHEREAS, Cleveland Metroparks desires to acquire and permanently protect ± 75.0 acres as part of Brecksville Reservation, referred to as the Williams Property, and

NOW THEREFORE, be it resolved by the Board of Park Commissioners of the Cleveland Metropolitan Park District:

That the Board of Park Commissioners of the Cleveland Metropolitan Park District approves filing this application for financial assistance.

That Brian M. Zimmerman, Chief Executive Officer, is hereby authorized and directed to execute and file this application with the Ohio Public Works Commission and to provide all information and documentation required to become eligible for possible funding assistance and further, that Brian M. Zimmerman is authorized to enter into any agreements as necessary and appropriate for obtaining this financial assistance.

That the Board of Park Commissioners of the Cleveland Metropolitan Park District does agree to obligate the funds required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms of the Clean Ohio Conservation Fund program.

Bruce G. Rinker, President
Board of Park Commissioners

CERTIFICATE OF RECORDING OFFICER

I, the undersigned, hereby certify that the foregoing is a true and correct copy of the resolution adopted by Cleveland Metroparks on the 15th day of October 2020, and that I am duly authorized to execute this certificate.

Brian M. Zimmerman
Chief Executive Officer

**Resolution of Authorization
Land and Water Conservation Fund
East Branch Rocky River Preservation Project
October 15, 2020**

WHEREAS, the State of Ohio through the Ohio Department of Natural Resources, administers financial assistance for public recreation purposes, through the federal Land and Water Conservation Fund grant program, and

WHEREAS, Cleveland Metroparks desires financial assistance under the Land and Water Conservation Fund grant program,

WHEREAS, Cleveland Metroparks desires to acquire, protect, and manage ± 52.7 acres as part of Hinckley Reservation in Medina County, referred to as the Uthoff Property, and ± 75.0 acres as part of Brecksville Reservation in Cuyahoga County, and

NOW, THEREFORE, be it resolved by the Board of Park Commissioners of the Cleveland Metropolitan Park District:

That the Board of Park Commissioners of the Cleveland Metropolitan Park District approves filing this application for financial assistance.

That Brian M. Zimmerman is hereby authorized and directed to execute and file an application with the Ohio Department of Natural Resources and to provide all information and documentation required to become eligible for possible funding assistance.

That the Board of Park Commissioners of the Cleveland Metropolitan Park District does agree to obligate the funds required to satisfactorily complete the proposed project and become eligible for reimbursement under the terms of the Land and Water Conservation Fund grant program.

Bruce G. Rinker, President
Board of Park Commissioners

CERTIFICATE OF RECORDING OFFICER

I the undersigned, hereby certify that the foregoing is a true and correct copy of the resolution adopted by Cleveland Metroparks on the 15th day of October 2020, and that I am duly authorized to execute this certificate.

Brian M. Zimmerman
Chief Executive Officer

RESOLUTION NO. 20-10-131

The following vouchers have been reviewed as to legality of expenditure and conformity with the Ohio Revised Code.

Attest: _____

Chief Financial Officer

BE IT RESOLVED, that the payment of the following items, which may include Then and Now Certificates, are ratified by the Board of Park Commissioners. All expenditures have been reviewed and approved for payment by the Chief Financial Officer and Chief Executive Officer in accordance with the by-laws of the Board of Park Commissioners.

Printed Checks dated September 11, 2020 in the amount of \$383,721.39

Direct Disbursement dated September 14, 2020 in the amount of \$30,030.00

Wire Transfer dated September 18, 2020 in the amount of \$73,379.15

Printed Checks dated September 18, 2020 in the amount of \$3,421,178.10

Printed Checks dated September 25, 2020 in the amount of \$167,481.81

Wire Transfer dated October 2, 2020 in the amount of \$72,432.15

Printed Checks dated October 2, 2020 in the amount of \$1,185,806.52

Net Payroll dated August 16, 2020 to August 29, 2020 in the amount of \$1,121,948.79

Withholding Taxes in the amount of \$247,146.23

Net Payroll dated August 30, 2020 to September 12, 2020 in the amount of \$1,159,954.99

Withholding Taxes in the amount of \$262,050.60

Bank Fees/ADP Fees in the amount of \$73,598.29

Cigna Payments in the amount of \$568,508.90

ACH Debits (First Energy; Sales Tax) in the amount of \$101,955.27

Visa/Travel Purchasing Card dated September 6, 2020 to October 3, 2020 in the amount of \$199,450.85

Total amount: \$9,068,643.04

PASSED: October 15, 2020

Attest: _____

President of The Board of Park Commissioners

Chief Executive Officer

RECOMMENDED ACTION:

That the Board of Park Commissioners approves **Resolution No. 20-10-131** listed above.