



Cleveland Metroparks®

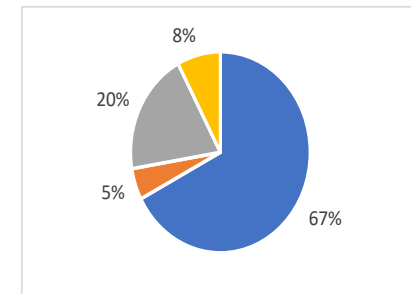
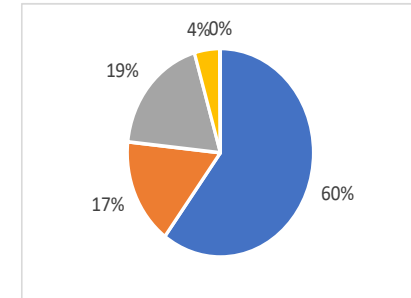
FIND YOUR PATH

Financial Performance

as of August 31, 2021

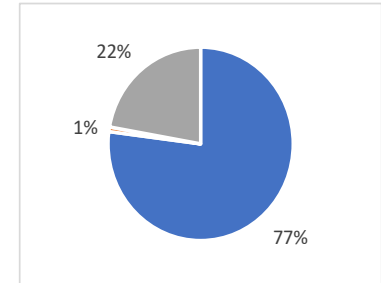
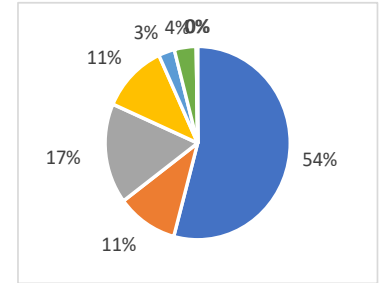
Cleveland Metroparks

	Actual Aug '20	Actual Aug '21	Fav (Unfav)	Actual YTD Aug '20	Actual YTD Aug '21	Fav (Unfav)
Revenue:						
Property Tax	14,635,724	26,054,331	11,418,607	58,655,810	74,356,089	15,700,279
Local Gov/Grants/Gifts	651,524	7,103,697	6,452,173	9,713,442	20,389,722	10,676,280
Charges for Services	3,741,092	4,664,723	923,631	15,520,969	23,239,625	7,718,656
Self-Funded	762,303	758,990	(3,313)	6,190,669	5,419,697	(770,972)
Interest, Fines, Other	16,533	12,727	(3,806)	505,609	156,857	(348,752)
Total Revenue	19,807,176	38,594,468	18,787,292	90,586,499	123,561,990	32,975,491
OpEx:						
Salaries and Benefits	4,674,750	5,413,660	(738,910)	40,174,255	41,104,017	(929,762)
Contractual Services	243,665	323,992	(80,327)	2,843,076	3,080,346	(237,270)
Operations	1,301,735	2,058,565	(756,830)	9,941,291	12,090,698	(2,149,407)
Self-Funded Exp	422,064	625,870	(203,806)	4,261,906	4,770,528	(508,622)
Total OpEx	6,642,214	8,422,087	(1,779,873)	57,220,528	61,045,589	(3,825,061)
Op Surplus/(Subsidy)	13,164,962	30,172,381	17,007,419	33,365,971	62,516,401	29,150,430
CapEx:						
Capital Labor	100,462	71,957	28,505	627,248	532,901	94,347
Construction Expenses	1,510,278	1,779,008	(268,730)	11,185,354	14,683,567	(3,498,213)
Capital Equipment	200,125	297,568	(97,443)	1,373,373	1,682,373	(309,000)
Land Acquisition	181,977	(10,979)	192,956	2,950,344	2,115,554	834,790
Capital Animal Costs	138	507	(369)	3,967	9,677	(5,710)
Total CapEx	1,992,980	2,138,061	(145,081)	16,140,286	19,024,072	(2,883,786)
Net Surplus/(Subsidy)	11,171,982	28,034,320	16,862,338	17,225,685	43,492,329	26,266,644



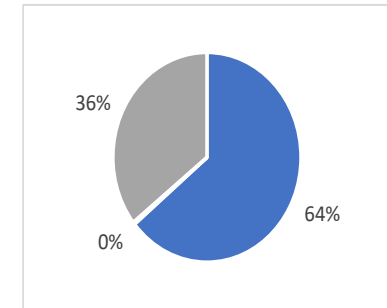
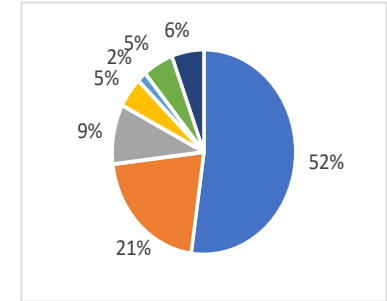
Cleveland Metroparks Zoo

	Actual Aug '20	Actual Aug '21	Fav (Unfav)	Actual YTD Aug '20	Actual YTD Aug '21	Fav (Unfav)
Revenue:						
General/SE Admissions	1,203,060	1,428,479	225,419	3,020,294	5,666,478	2,646,184
Guest Experience	111,511	188,184	76,673	303,423	1,112,667	809,244
Zoo Society	63,638	0	(63,638)	1,052,284	1,755,900	703,616
Souvenirs/Refreshments	91,182	216,457	125,275	394,919	1,206,583	811,664
Education	(11,878)	7,102	18,980	72,365	293,557	221,192
Rentals & Events	22,500	39,520	17,020	126,764	398,854	272,090
Consignment	0	3,263	3,263	0	16,613	16,613
Other	(287)	(1,624)	(1,337)	198,769	10,540	(188,229)
Total Revenue	1,479,726	1,881,381	401,655	5,168,818	10,461,192	5,292,374
OpEx:						
Salaries and Benefits	1,062,740	1,208,739	(145,999)	9,011,694	9,312,539	(300,845)
Contractual Services	9,040	9,556	(516)	73,358	93,243	(19,885)
Operations	282,760	313,771	(31,011)	2,453,303	2,683,076	(229,773)
Total OpEx	1,354,540	1,532,066	(177,526)	11,538,355	12,088,858	(550,503)
Op Surplus/(Subsidy)	125,186	349,315	224,129	(6,369,537)	(1,627,666)	4,741,871
CapEx:						
Capital Labor	0	0	0	0	3,784	(3,784)
Construction Expenses	1,088,734	175,556	913,178	2,691,640	401,474	2,290,166
Capital Equipment	0	3,093	(3,093)	113,254	11,774	101,480
Capital Animal Costs	138	507	(369)	3,967	9,677	(5,710)
Total CapEx	1,088,872	179,156	909,716	2,808,861	426,709	2,382,152
Net Surplus/(Subsidy)	(963,686)	170,159	1,133,845	(9,178,398)	(2,054,375)	7,124,023
Restricted Revenue-Other	71,879	6,698,632	6,626,753	2,129,044	7,762,930	5,633,886
Restricted Revenue-Zipline	0	98,784	98,784	0	118,293	118,293
Restricted Expenses	106,489	665,827	(559,338)	2,384,332	1,225,297	1,159,035
Restricted Surplus/(Subsidy)	(34,610)	6,131,589	6,166,199	(255,288)	6,655,926	6,911,214



Cleveland Metroparks Golf

	Actual Aug '20	Actual Aug '21	Fav (Unfav)	Actual YTD Aug '20	Actual YTD Aug '21	Fav (Unfav)
Revenue:						
Greens Fees	892,393	771,894	(120,499)	3,470,491	3,612,990	142,499
Equipment Rentals	355,277	304,144	(51,133)	1,314,598	1,444,079	129,481
Food Service	117,991	163,826	45,835	516,595	652,467	135,872
Merchandise Sales	61,804	68,828	7,024	242,070	329,420	87,350
Pro Services	(6,491)	(2,550)	3,941	11,673	114,203	102,530
Driving Range	77,028	56,390	(20,638)	295,332	371,548	76,216
Other	38,104	34,633	(3,471)	286,967	392,902	105,935
Total Revenue	1,536,106	1,397,165	(138,941)	6,137,726	6,917,609	779,883
OpEx:						
Salaries and Benefits	379,545	442,395	(62,850)	2,571,952	2,849,002	(277,050)
Contractual Services	1,981	2,556	(575)	12,060	15,330	(3,270)
Operations	306,933	298,884	8,049	1,313,952	1,586,742	(272,790)
Total OpEx	688,459	743,835	(55,376)	3,897,964	4,451,074	(553,110)
Op Surplus/(Subsidy)	847,647	653,330	(194,317)	2,239,762	2,466,535	226,773
CapEx:						
Capital Labor	18,665	0	18,665	86,939	11,142	75,797
Construction Expenses	2,400	527	1,873	81,786	118,619	(36,833)
Capital Equipment	51,884	291,500	(239,616)	93,710	422,189	(328,479)
Total CapEx	72,949	292,027	(219,078)	262,435	551,950	(289,515)
Net Surplus/(Subsidy)	774,698	361,303	(413,395)	1,977,327	1,914,585	(62,742)



Cleveland Metroparks Golf

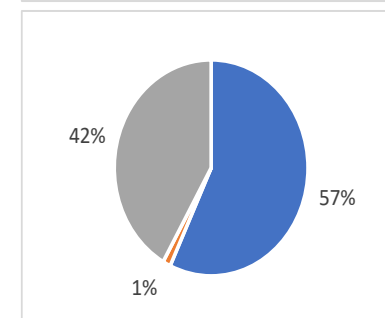
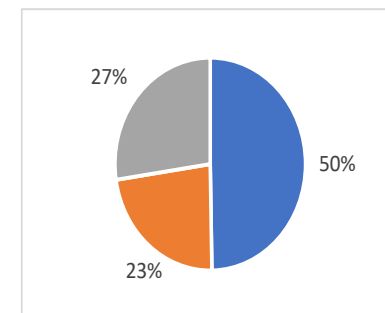
	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21
Operating Revenue	996,754	1,080,881	346,425	304,506	224,398	233,487	964,319	1,103,688	1,146,254	1,393,226
Operating Expenses	<u>650,241</u>	<u>748,420</u>	<u>131,240</u>	<u>197,122</u>	<u>116,349</u>	<u>153,943</u>	<u>591,472</u>	<u>655,870</u>	<u>837,149</u>	<u>951,965</u>
Operating Surplus/(Subsidy)	346,513	332,461	215,185	107,384	108,049	79,544	372,847	447,818	309,105	441,261
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	92,802	0	0	0	0	0	0	0	1,541
Capital Equipment	<u>13,584</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,584</u>	<u>311,762</u>
Total Capital Expenditures	13,584	109,191	0	0	0	0	13,584	0	13,584	313,303
Net Surplus/(Subsidy)	332,929	223,270	215,185	107,384	108,049	79,544	359,263	447,818	295,521	127,958

	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21
Operating Revenue	900,176	946,670	373,652	446,216	1,157,916	1,377,368	27,832	31,566	6,137,726	6,917,608
Operating Expenses	<u>526,831</u>	<u>535,310</u>	<u>219,322</u>	<u>275,895</u>	<u>568,440</u>	<u>712,645</u>	<u>256,920</u>	<u>219,902</u>	<u>3,897,964</u>	<u>4,451,072</u>
Operating Surplus/(Subsidy)	373,345	411,360	154,330	170,321	589,476	664,723	(229,088)	(188,336)	2,239,762	2,466,536
Capital Labor	0	0	0	0	86,939	0	0	11,142	86,939	11,142
Construction Expenses	0	8,816	79,386	0	2,400	0	0	15,460	81,786	118,619
Capital Equipment	<u>0</u>	<u>19,875</u>	<u>0</u>	<u>53,299</u>	<u>48,800</u>	<u>16,389</u>	<u>4,158</u>	<u>4,476</u>	<u>93,710</u>	<u>422,190</u>
Total Capital Expenditures	0	28,691	79,386	53,299	138,139	16,389	4,158	31,078	262,435	551,951
Net Surplus/(Subsidy)	373,345	382,669	74,944	117,022	451,337	648,334	(233,246)	(219,414)	1,977,327	1,914,585

Cleveland Metroparks Enterprise

	Actual Aug '20	Actual Aug '21	Fav (Unfav)	Actual YTD Aug '20	Actual YTD Aug '21	Fav (Unfav)
Revenue:						
Concessions	214,423	313,000	98,577	830,364	1,597,463	767,099
Dock Rentals	3,167	6,814	3,647	669,252	736,096	66,844
Other	<u>111,532</u>	<u>157,759</u>	<u>46,227</u>	<u>638,355</u>	<u>879,102</u>	<u>240,747</u>
Total Revenue	329,122	477,573	148,451	2,137,971	3,212,661	1,074,690
OpEx:						
Salaries and Benefits	192,840	288,734	(95,894)	1,525,464	1,732,504	(207,040)
Contractual Services	2,728	4,451	(1,723)	20,882	39,688	(18,806)
Operations	<u>161,639</u>	<u>257,961</u>	<u>(96,322)</u>	<u>821,575</u>	<u>1,269,314</u>	<u>(447,739)</u>
Total OpEx	357,207	551,146	(193,939)	2,367,921	3,041,506	(673,585)
Op Surplus/(Subsidy)	(28,085)	(73,573)	(45,488)	(229,950)	171,155	401,105
CapEx:						
Capital Labor	0	0	0	6,648	0	6,648
Construction Expenses	0	228	(228)	97,626	1,805	95,821
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>20,481</u>	<u>(10,439)</u>
Total CapEx	0	228	(228)	114,316	22,286	92,030
Net Surplus/(Subsidy)	(28,085)	(73,801)	(45,716)	(344,266)	148,869	493,135

*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.



Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21
Operating Revenue	109,790	506,844	209,506	300,593	717,508	796,857	285,910	484,222
Operating Expenses	<u>405,294</u>	<u>723,199</u>	<u>163,664</u>	<u>187,266</u>	<u>199,049</u>	<u>306,223</u>	<u>279,450</u>	<u>377,998</u>
Operating Surplus/(Subsidy)	(295,504)	(216,355)	45,842	113,327	518,459	490,634	6,460	106,224
Capital Labor	6,648	0	0	0	0	0	0	0
Construction Expenses	29,779	1,805	0	0	40,011	0	0	0
Capital Equipment	<u>10,042</u>	<u>8,385</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6,044</u>
Total Capital Expenditures	46,469	10,190	0	0	40,011	0	0	6,044
Net Surplus/(Subsidy)	(341,973)	(226,545)	45,842	113,327	478,448	490,634	6,460	100,180

	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21
Operating Revenue	37,272	35,201	0	0	321,892	324,347	48,276	55,352
Operating Expenses	<u>38,091</u>	<u>35,570</u>	<u>1,898</u>	<u>1,368</u>	<u>180,499</u>	<u>227,604</u>	<u>107,373</u>	<u>51,210</u>
Operating Surplus/(Subsidy)	(819)	(369)	(1,898)	(1,368)	141,393	96,743	(59,097)	4,142
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	2,787	0	0	0	0	0	49	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>
Total Capital Expenditures	2,787	0	0	0	0	0	49	3,882
Net Surplus/(Subsidy)	(3,606)	(369)	(1,898)	(1,368)	141,393	96,743	(59,146)	260



Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21		
Operating Revenue	39,698	43,298	30,874	28,930	0	0	82,718	277,506		
Operating Expenses	<u>34,811</u>	<u>38,514</u>	<u>29,162</u>	<u>32,181</u>	<u>1,270</u>	<u>567</u>	<u>60,222</u>	<u>210,880</u>		
Operating Surplus/(Subsidy)	4,887	4,784	1,712	(3,251)	(1,270)	(567)	22,496	66,626		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
Total Capital Expenditures	0	0	0	2,171	0	0	0	0		
Net Surplus/(Subsidy)	4,887	4,784	1,712	(5,422)	(1,270)	(567)	22,496	66,626		

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21	YTD Aug '20	YTD Aug '21
Operating Revenue	204,612	141,046	430	130,418	49,485	88,049	0	0	2,137,971	3,212,663
Operating Expenses	<u>177,369</u>	<u>153,030</u>	<u>5,561</u>	<u>94,350</u>	<u>11,870</u>	<u>11,965</u>	<u>672,338</u>	<u>589,582</u>	<u>2,367,921</u>	<u>3,041,507</u>
Operating Surplus/(Subsidy)	27,243	(11,984)	(5,131)	36,068	37,615	76,084	(672,338)	(589,582)	(229,950)	171,156
Capital Labor	0	0	0	0	0	0	0	0	6,648	0
Construction Expenses	0	0	0	0	0	0	25,000	0	97,626	1,805
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>10,042</u>	<u>20,482</u>
Total Capital Expenditures	0	0	0	0	0	0	25,000	0	114,316	22,287
Net Surplus/(Subsidy)	27,243	(11,984)	(5,131)	36,068	37,615	76,084	(697,338)	(589,582)	(344,266)	148,869